

Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest

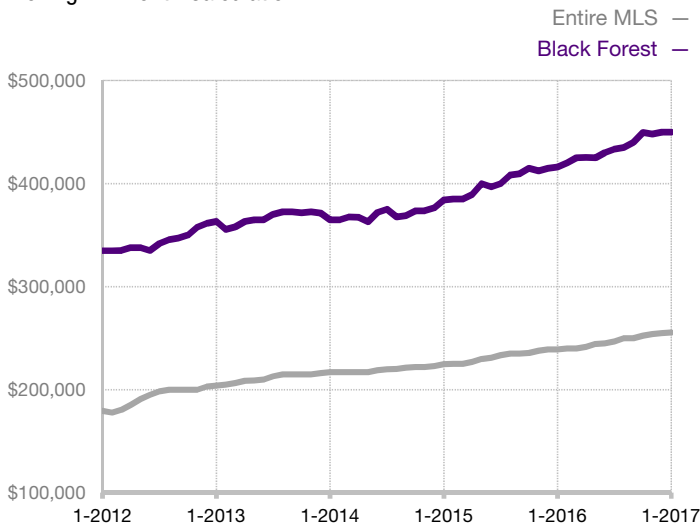
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	22	14	- 36.4%	22	14	- 36.4%
Sold Listings	7	11	+ 57.1%	7	11	+ 57.1%
Median Sales Price*	\$468,000	\$470,000	+ 0.4%	\$468,000	\$470,000	+ 0.4%
Average Sales Price*	\$600,418	\$506,264	- 15.7%	\$600,418	\$506,264	- 15.7%
Percent of List Price Received*	98.8%	98.4%	- 0.4%	98.8%	98.4%	- 0.4%
Days on Market Until Sale	106	81	- 23.6%	106	81	- 23.6%
Inventory of Homes for Sale	73	38	- 47.9%	--	--	--
Months Supply of Inventory	4.2	1.7	- 59.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

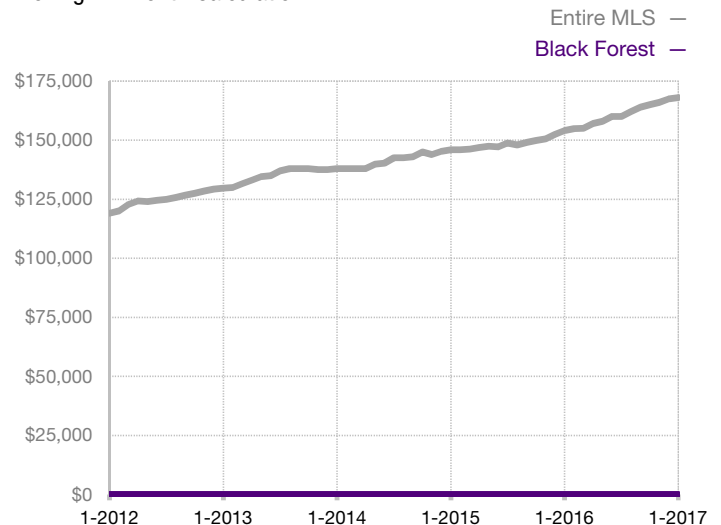
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Briargate

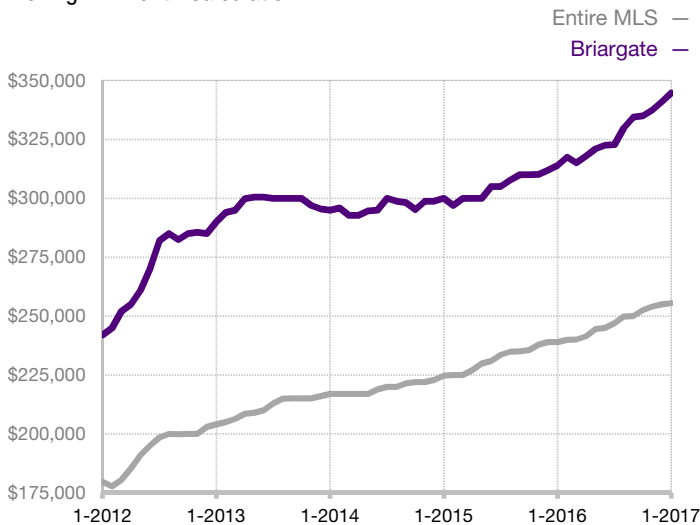
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	79	62	- 21.5%	79	62	- 21.5%
Sold Listings	50	59	+ 18.0%	50	59	+ 18.0%
Median Sales Price*	\$341,500	\$389,900	+ 14.2%	\$341,500	\$389,900	+ 14.2%
Average Sales Price*	\$357,571	\$386,116	+ 8.0%	\$357,571	\$386,116	+ 8.0%
Percent of List Price Received*	99.2%	99.6%	+ 0.4%	99.2%	99.6%	+ 0.4%
Days on Market Until Sale	73	61	- 16.4%	73	61	- 16.4%
Inventory of Homes for Sale	134	117	- 12.7%	--	--	--
Months Supply of Inventory	1.7	1.3	- 23.5%	--	--	--

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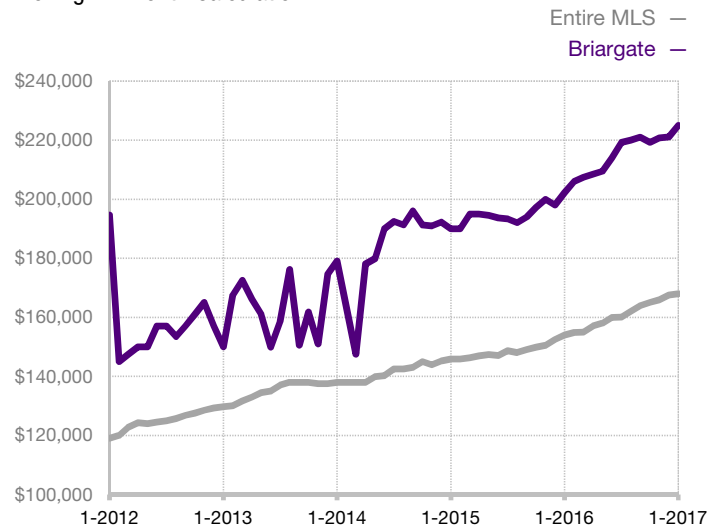
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	16	14	- 12.5%	16	14	- 12.5%
Sold Listings	15	11	- 26.7%	15	11	- 26.7%
Median Sales Price*	\$241,674	\$245,000	+ 1.4%	\$241,674	\$245,000	+ 1.4%
Average Sales Price*	\$224,229	\$237,968	+ 6.1%	\$224,229	\$237,968	+ 6.1%
Percent of List Price Received*	100.3%	101.4%	+ 1.1%	100.3%	101.4%	+ 1.1%
Days on Market Until Sale	40	18	- 55.0%	40	18	- 55.0%
Inventory of Homes for Sale	14	11	- 21.4%	--	--	--
Months Supply of Inventory	1.0	0.8	- 20.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Calhan/Ramah

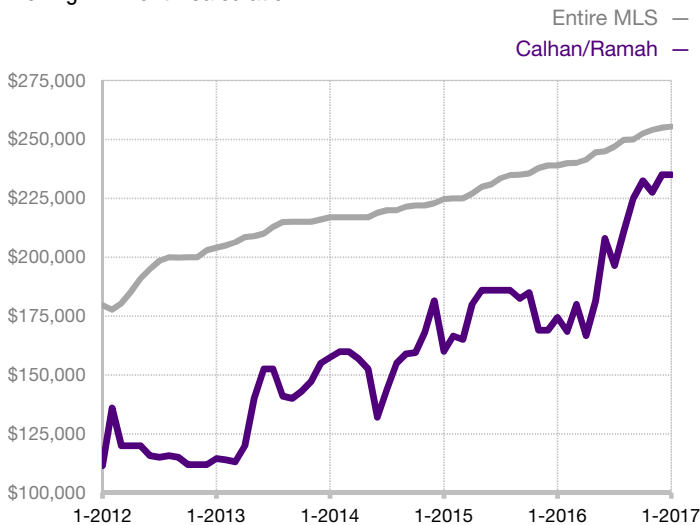
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	5	5	0.0%	5	5	0.0%
Sold Listings	1	6	+ 500.0%	1	6	+ 500.0%
Median Sales Price*	\$160,000	\$242,500	+ 51.6%	\$160,000	\$242,500	+ 51.6%
Average Sales Price*	\$160,000	\$293,050	+ 83.2%	\$160,000	\$293,050	+ 83.2%
Percent of List Price Received*	100.0%	99.4%	- 0.6%	100.0%	99.4%	- 0.6%
Days on Market Until Sale	4	27	+ 575.0%	4	27	+ 575.0%
Inventory of Homes for Sale	15	9	- 40.0%	--	--	--
Months Supply of Inventory	3.8	1.8	- 52.6%	--	--	--

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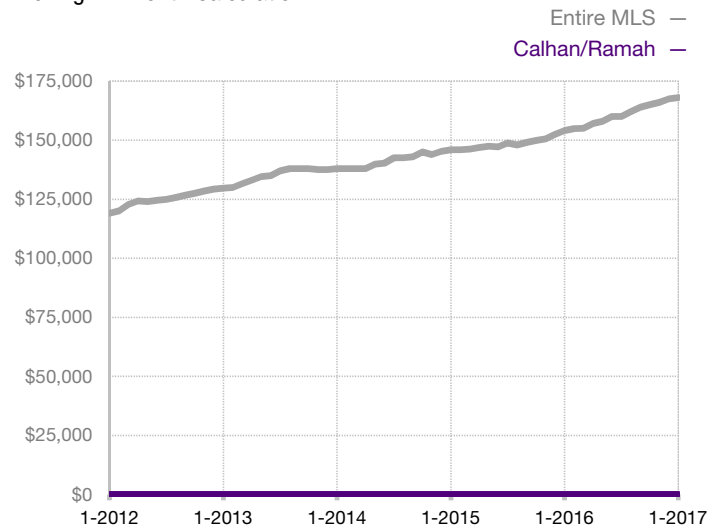
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Central

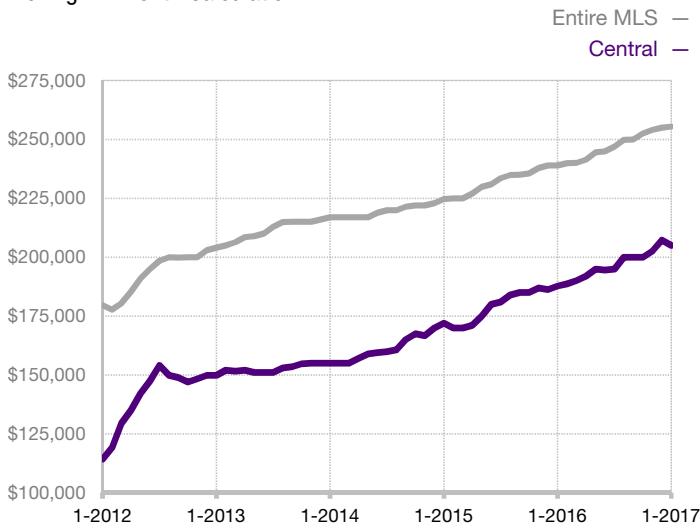
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	65	47	- 27.7%	65	47	- 27.7%
Sold Listings	52	50	- 3.8%	52	50	- 3.8%
Median Sales Price*	\$226,750	\$200,000	- 11.8%	\$226,750	\$200,000	- 11.8%
Average Sales Price*	\$228,549	\$213,192	- 6.7%	\$228,549	\$213,192	- 6.7%
Percent of List Price Received*	98.4%	98.7%	+ 0.3%	98.4%	98.7%	+ 0.3%
Days on Market Until Sale	54	27	- 50.0%	54	27	- 50.0%
Inventory of Homes for Sale	124	67	- 46.0%	--	--	--
Months Supply of Inventory	1.8	0.9	- 50.0%	--	--	--

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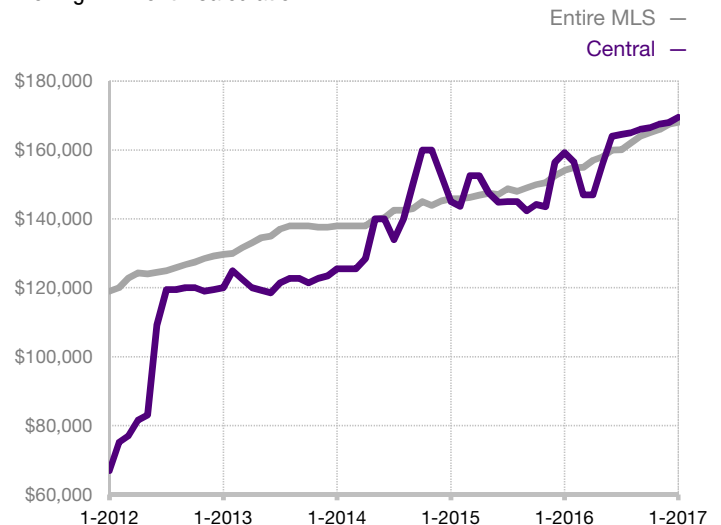
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	10	11	+ 10.0%	10	11	+ 10.0%
Sold Listings	9	10	+ 11.1%	9	10	+ 11.1%
Median Sales Price*	\$164,000	\$190,000	+ 15.9%	\$164,000	\$190,000	+ 15.9%
Average Sales Price*	\$159,947	\$195,609	+ 22.3%	\$159,947	\$195,609	+ 22.3%
Percent of List Price Received*	99.1%	99.9%	+ 0.8%	99.1%	99.9%	+ 0.8%
Days on Market Until Sale	79	20	- 74.7%	79	20	- 74.7%
Inventory of Homes for Sale	18	11	- 38.9%	--	--	--
Months Supply of Inventory	2.1	0.9	- 57.1%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Cripple Creek & Victor

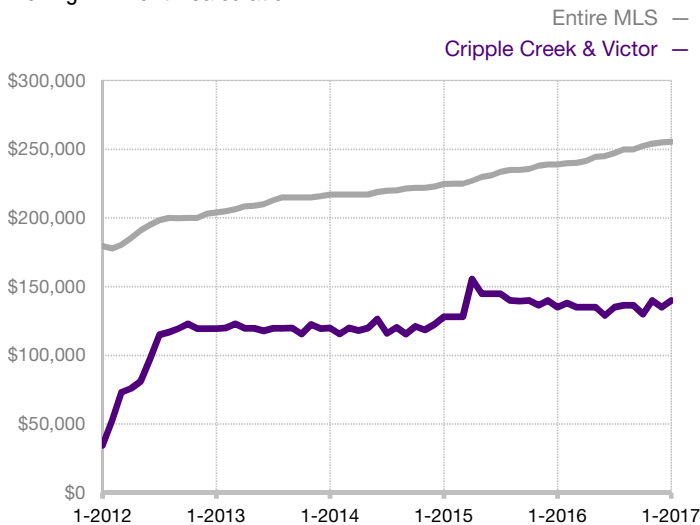
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	6	6	0.0%	6	6	0.0%
Sold Listings	4	6	+ 50.0%	4	6	+ 50.0%
Median Sales Price*	\$59,000	\$180,000	+ 205.1%	\$59,000	\$180,000	+ 205.1%
Average Sales Price*	\$73,250	\$190,334	+ 159.8%	\$73,250	\$190,334	+ 159.8%
Percent of List Price Received*	92.5%	103.0%	+ 11.4%	92.5%	103.0%	+ 11.4%
Days on Market Until Sale	97	58	- 40.2%	97	58	- 40.2%
Inventory of Homes for Sale	43	25	- 41.9%	--	--	--
Months Supply of Inventory	8.9	3.5	- 60.7%	--	--	--

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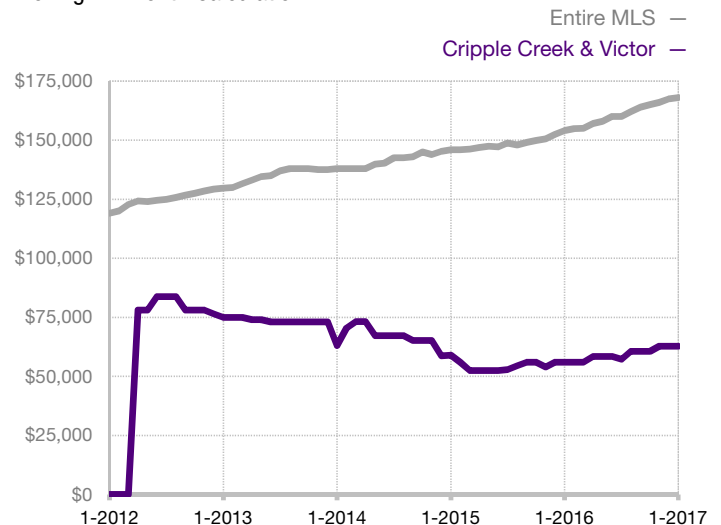
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	3	9	+ 200.0%	--	--	--
Months Supply of Inventory	3.0	6.0	+ 100.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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Divide

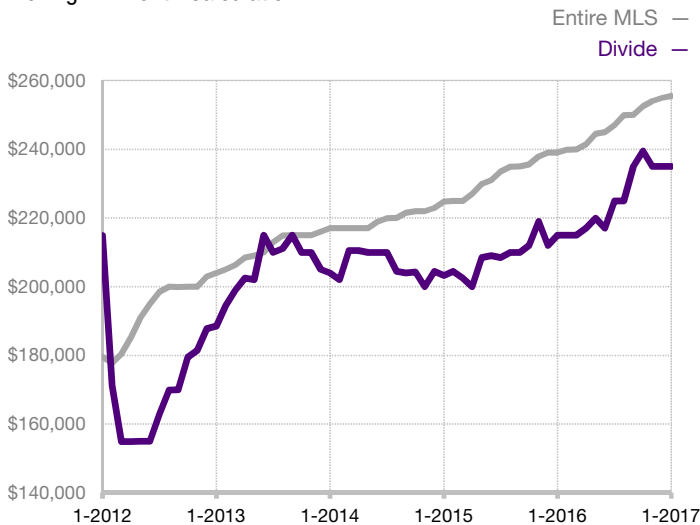
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	12	8	- 33.3%	12	8	- 33.3%
Sold Listings	10	4	- 60.0%	10	4	- 60.0%
Median Sales Price*	\$226,050	\$449,500	+ 98.8%	\$226,050	\$449,500	+ 98.8%
Average Sales Price*	\$236,530	\$459,250	+ 94.2%	\$236,530	\$459,250	+ 94.2%
Percent of List Price Received*	94.4%	95.2%	+ 0.8%	94.4%	95.2%	+ 0.8%
Days on Market Until Sale	87	110	+ 26.4%	87	110	+ 26.4%
Inventory of Homes for Sale	42	30	- 28.6%	--	--	--
Months Supply of Inventory	2.9	2.3	- 20.7%	--	--	--

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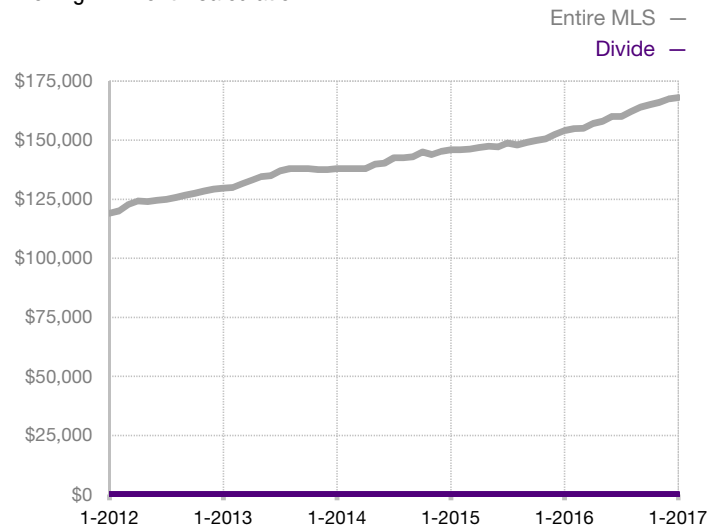
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Drennan/Truckton/Edison

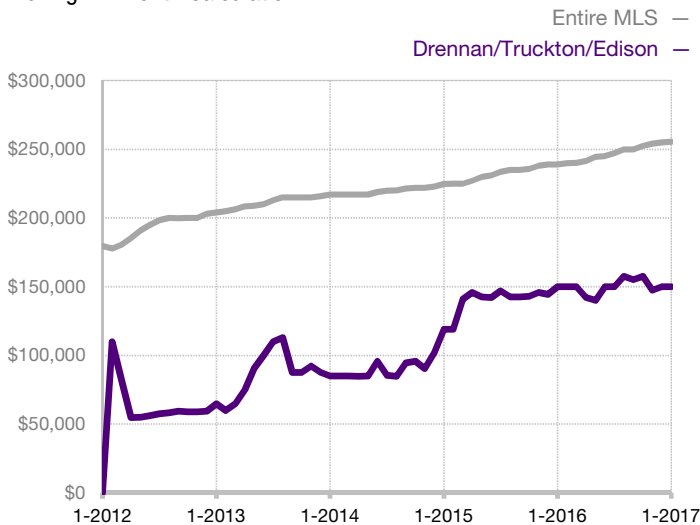
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Sold Listings	3	3	0.0%	3	3	0.0%
Median Sales Price*	\$195,000	\$115,000	- 41.0%	\$195,000	\$115,000	- 41.0%
Average Sales Price*	\$200,500	\$126,000	- 37.2%	\$200,500	\$126,000	- 37.2%
Percent of List Price Received*	98.5%	104.2%	+ 5.8%	98.5%	104.2%	+ 5.8%
Days on Market Until Sale	37	7	- 81.1%	37	7	- 81.1%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	1.3	0.3	- 76.9%	--	--	--

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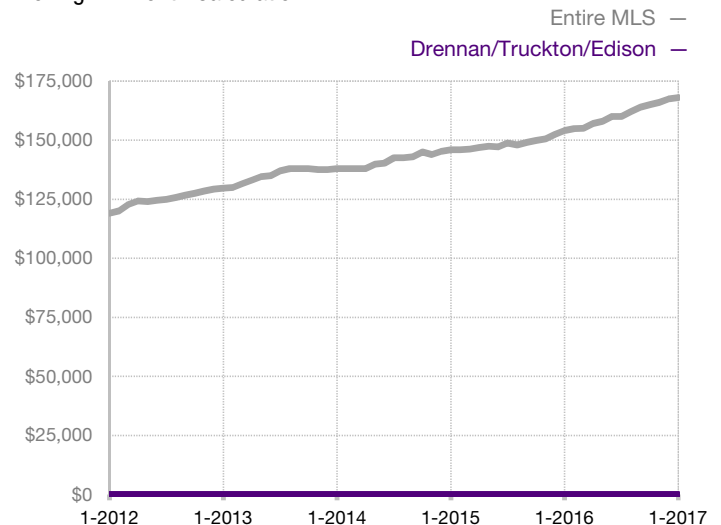
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



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Rolling 12-Month Calculation



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East

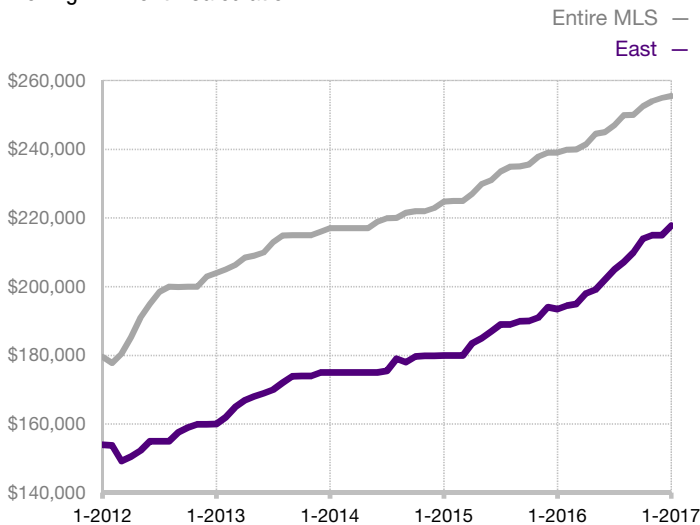
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	55	49	- 10.9%	55	49	- 10.9%
Sold Listings	59	75	+ 27.1%	59	75	+ 27.1%
Median Sales Price*	\$186,000	\$229,000	+ 23.1%	\$186,000	\$229,000	+ 23.1%
Average Sales Price*	\$195,750	\$237,232	+ 21.2%	\$195,750	\$237,232	+ 21.2%
Percent of List Price Received*	98.8%	99.6%	+ 0.8%	98.8%	99.6%	+ 0.8%
Days on Market Until Sale	40	43	+ 7.5%	40	43	+ 7.5%
Inventory of Homes for Sale	98	39	- 60.2%	--	--	--
Months Supply of Inventory	1.4	0.5	- 64.3%	--	--	--

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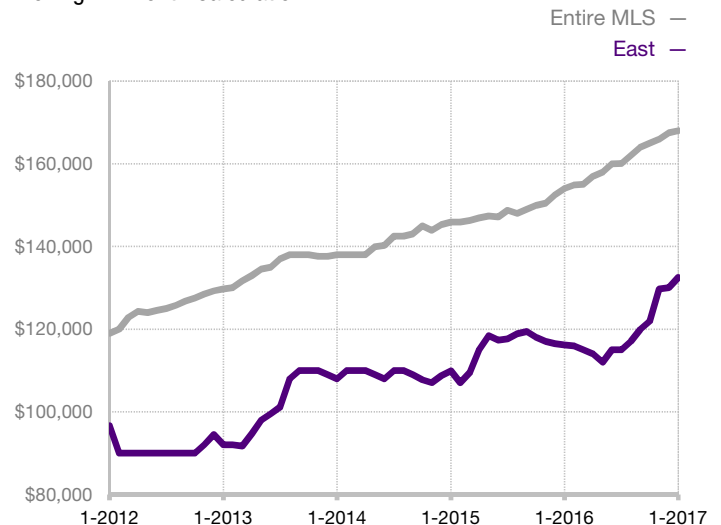
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	13	16	+ 23.1%	13	16	+ 23.1%
Sold Listings	11	16	+ 45.5%	11	16	+ 45.5%
Median Sales Price*	\$80,800	\$148,250	+ 83.5%	\$80,800	\$148,250	+ 83.5%
Average Sales Price*	\$102,850	\$148,063	+ 44.0%	\$102,850	\$148,063	+ 44.0%
Percent of List Price Received*	98.2%	99.4%	+ 1.2%	98.2%	99.4%	+ 1.2%
Days on Market Until Sale	33	29	- 12.1%	33	29	- 12.1%
Inventory of Homes for Sale	28	11	- 60.7%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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Ellicott/Yoder/Rush

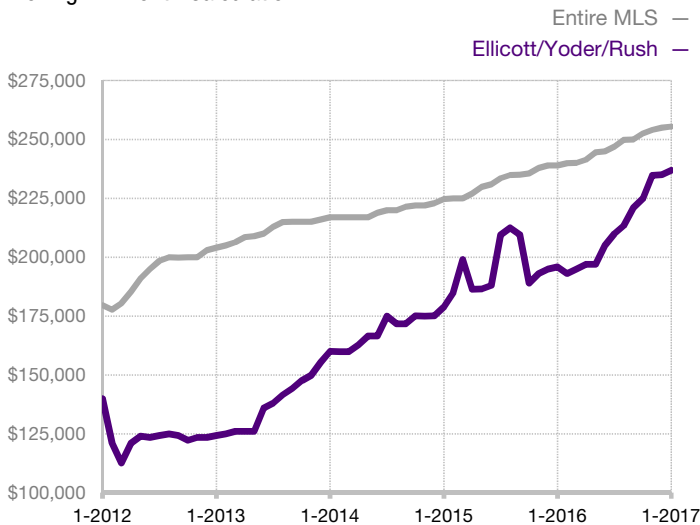
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	9	6	- 33.3%	9	6	- 33.3%
Sold Listings	4	7	+ 75.0%	4	7	+ 75.0%
Median Sales Price*	\$195,950	\$259,900	+ 32.6%	\$195,950	\$259,900	+ 32.6%
Average Sales Price*	\$193,100	\$287,468	+ 48.9%	\$193,100	\$287,468	+ 48.9%
Percent of List Price Received*	101.8%	99.0%	- 2.8%	101.8%	99.0%	- 2.8%
Days on Market Until Sale	12	46	+ 283.3%	12	46	+ 283.3%
Inventory of Homes for Sale	17	6	- 64.7%	--	--	--
Months Supply of Inventory	2.7	0.9	- 66.7%	--	--	--

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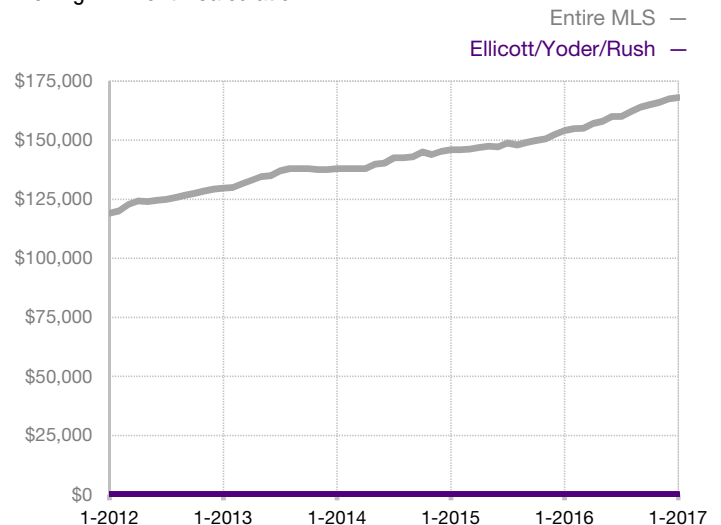
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
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Median Sales Price – Townhouse-Condo
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El Paso County

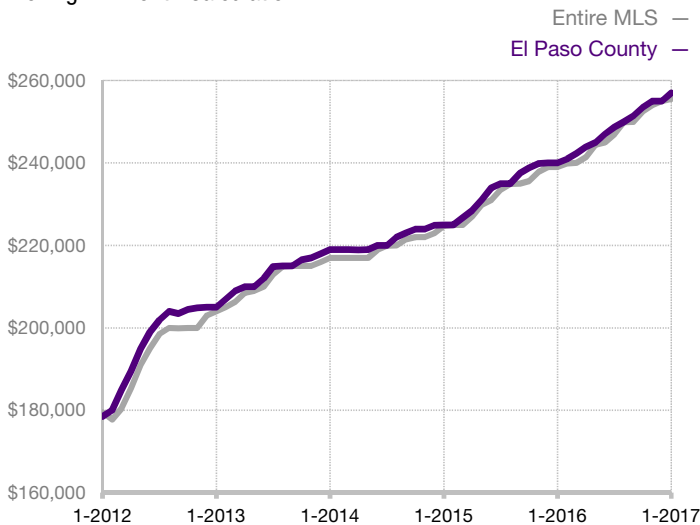
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	1,009	847	- 16.1%	1,009	847	- 16.1%
Sold Listings	768	842	+ 9.6%	768	842	+ 9.6%
Median Sales Price*	\$236,367	\$265,000	+ 12.1%	\$236,367	\$265,000	+ 12.1%
Average Sales Price*	\$264,755	\$299,223	+ 13.0%	\$264,755	\$299,223	+ 13.0%
Percent of List Price Received*	98.9%	99.3%	+ 0.4%	98.9%	99.3%	+ 0.4%
Days on Market Until Sale	58	44	- 24.1%	58	44	- 24.1%
Inventory of Homes for Sale	1,890	1,230	- 34.9%	--	--	--
Months Supply of Inventory	1.9	1.1	- 42.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

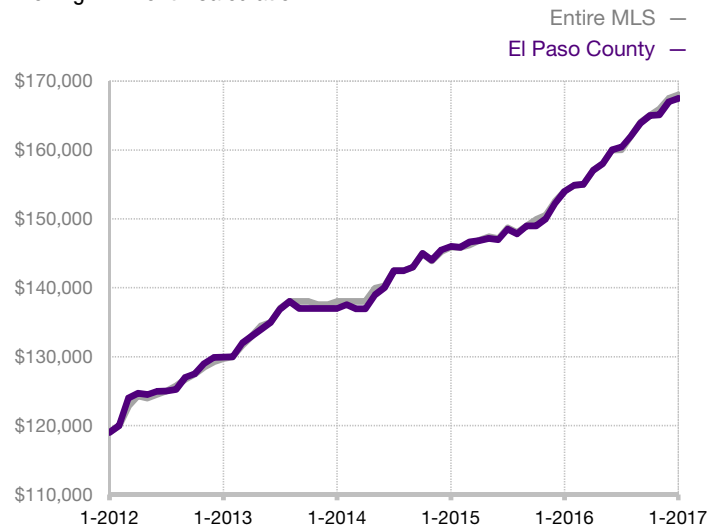
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	144	175	+ 21.5%	144	175	+ 21.5%
Sold Listings	104	129	+ 24.0%	104	129	+ 24.0%
Median Sales Price*	\$164,195	\$177,000	+ 7.8%	\$164,195	\$177,000	+ 7.8%
Average Sales Price*	\$170,317	\$198,581	+ 16.6%	\$170,317	\$198,581	+ 16.6%
Percent of List Price Received*	99.3%	99.4%	+ 0.1%	99.3%	99.4%	+ 0.1%
Days on Market Until Sale	41	25	- 39.0%	41	25	- 39.0%
Inventory of Homes for Sale	204	140	- 31.4%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Falcon

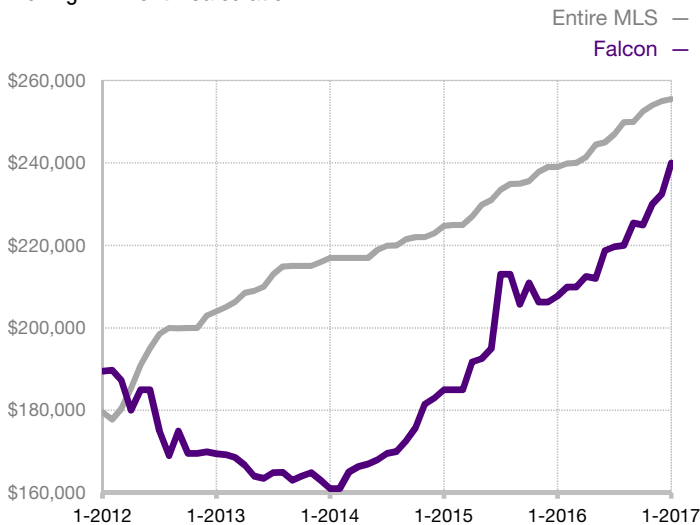
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	9	8	- 11.1%	9	8	- 11.1%
Sold Listings	11	9	- 18.2%	11	9	- 18.2%
Median Sales Price*	\$207,900	\$229,000	+ 10.1%	\$207,900	\$229,000	+ 10.1%
Average Sales Price*	\$236,882	\$271,156	+ 14.5%	\$236,882	\$271,156	+ 14.5%
Percent of List Price Received*	97.2%	99.9%	+ 2.8%	97.2%	99.9%	+ 2.8%
Days on Market Until Sale	43	30	- 30.2%	43	30	- 30.2%
Inventory of Homes for Sale	20	14	- 30.0%	--	--	--
Months Supply of Inventory	1.9	1.5	- 21.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

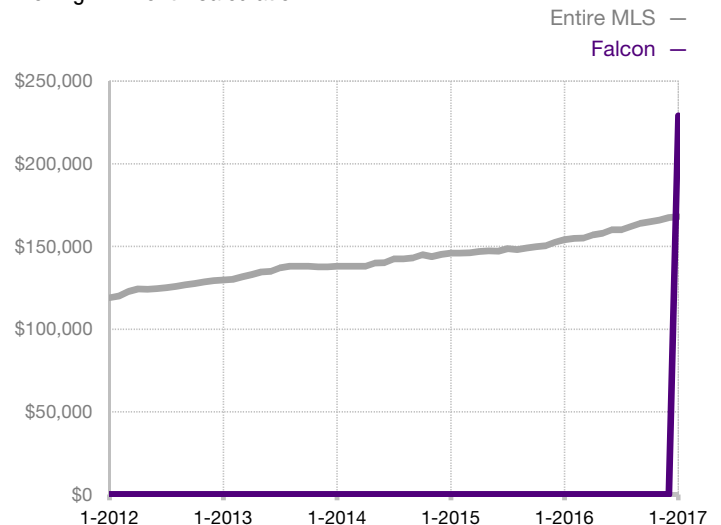
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	1	--	0	1	--
Median Sales Price*	\$0	\$229,000	--	\$0	\$229,000	--
Average Sales Price*	\$0	\$229,000	--	\$0	\$229,000	--
Percent of List Price Received*	0.0%	100.0%	--	0.0%	100.0%	--
Days on Market Until Sale	0	37	--	0	37	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Falcon North

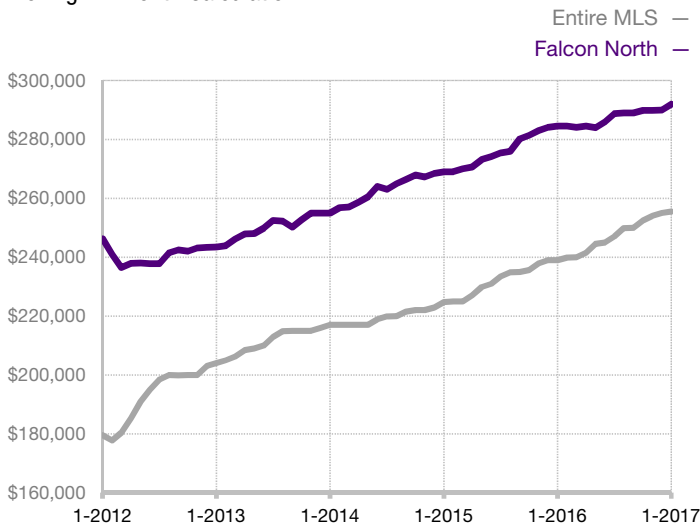
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	59	51	- 13.6%	59	51	- 13.6%
Sold Listings	34	57	+ 67.6%	34	57	+ 67.6%
Median Sales Price*	\$280,500	\$309,000	+ 10.2%	\$280,500	\$309,000	+ 10.2%
Average Sales Price*	\$284,371	\$317,955	+ 11.8%	\$284,371	\$317,955	+ 11.8%
Percent of List Price Received*	98.9%	99.3%	+ 0.4%	98.9%	99.3%	+ 0.4%
Days on Market Until Sale	76	55	- 27.6%	76	55	- 27.6%
Inventory of Homes for Sale	107	90	- 15.9%	--	--	--
Months Supply of Inventory	1.9	1.2	- 36.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

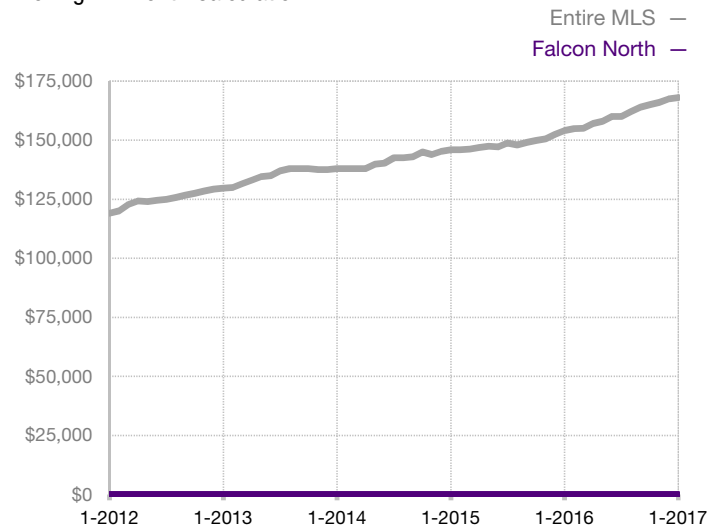
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Florissant

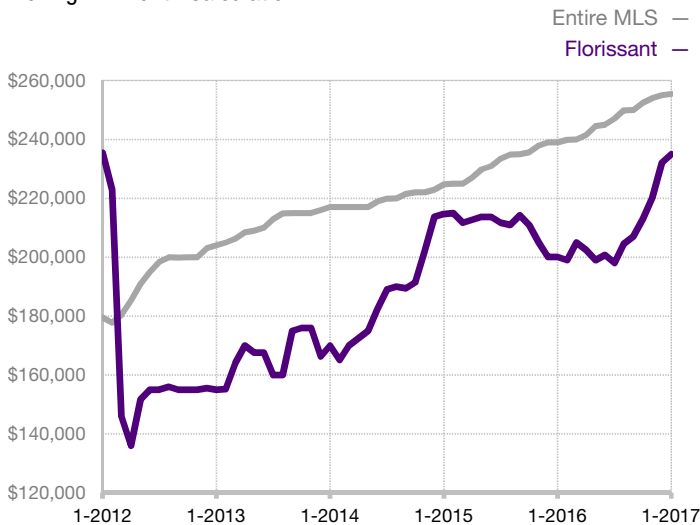
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	8	12	+ 50.0%	8	12	+ 50.0%
Sold Listings	2	7	+ 250.0%	2	7	+ 250.0%
Median Sales Price*	\$237,625	\$355,000	+ 49.4%	\$237,625	\$355,000	+ 49.4%
Average Sales Price*	\$237,625	\$350,557	+ 47.5%	\$237,625	\$350,557	+ 47.5%
Percent of List Price Received*	99.2%	98.0%	- 1.2%	99.2%	98.0%	- 1.2%
Days on Market Until Sale	109	58	- 46.8%	109	58	- 46.8%
Inventory of Homes for Sale	44	43	- 2.3%	--	--	--
Months Supply of Inventory	3.6	3.1	- 13.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

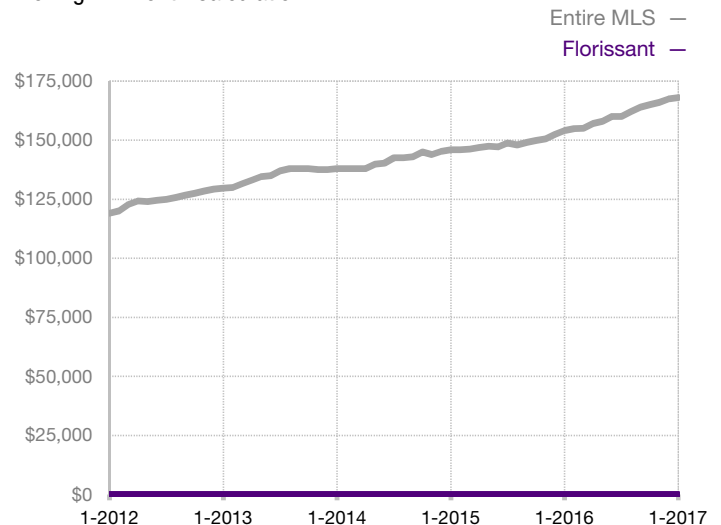
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Florissant South

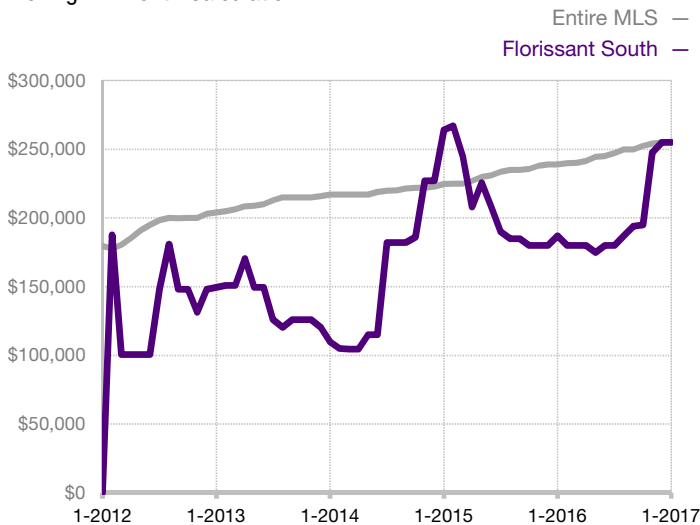
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$240,000	\$610,000	+ 154.2%	\$240,000	\$610,000	+ 154.2%
Average Sales Price*	\$240,000	\$610,000	+ 154.2%	\$240,000	\$610,000	+ 154.2%
Percent of List Price Received*	96.0%	95.5%	- 0.5%	96.0%	95.5%	- 0.5%
Days on Market Until Sale	25	0	- 100.0%	25	0	- 100.0%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	4.5	2.2	- 51.1%	--	--	--

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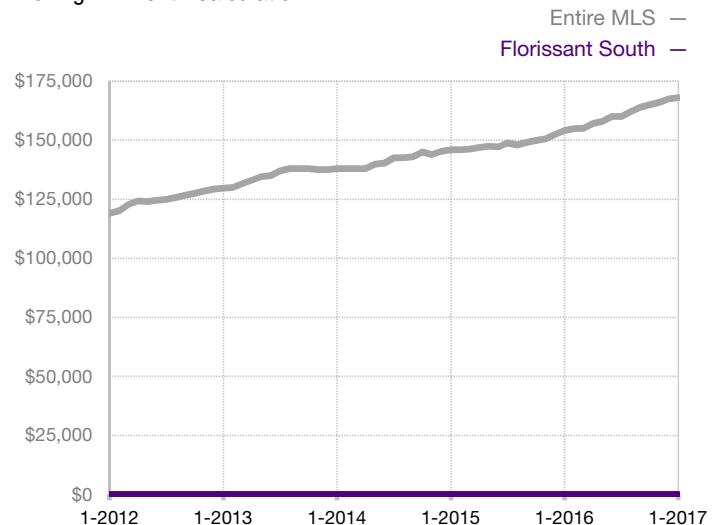
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Fountain Valley

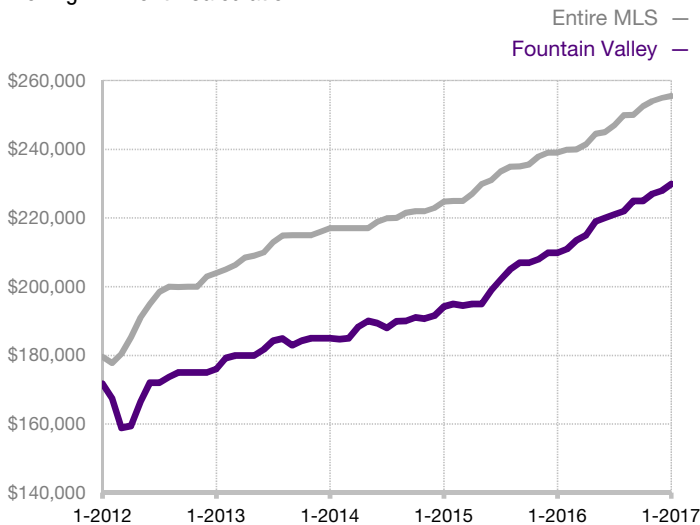
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	198	154	- 22.2%	198	154	- 22.2%
Sold Listings	131	149	+ 13.7%	131	149	+ 13.7%
Median Sales Price*	\$218,000	\$239,000	+ 9.6%	\$218,000	\$239,000	+ 9.6%
Average Sales Price*	\$215,467	\$236,697	+ 9.9%	\$215,467	\$236,697	+ 9.9%
Percent of List Price Received*	99.9%	99.9%	0.0%	99.9%	99.9%	0.0%
Days on Market Until Sale	62	35	- 43.5%	62	35	- 43.5%
Inventory of Homes for Sale	266	166	- 37.6%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

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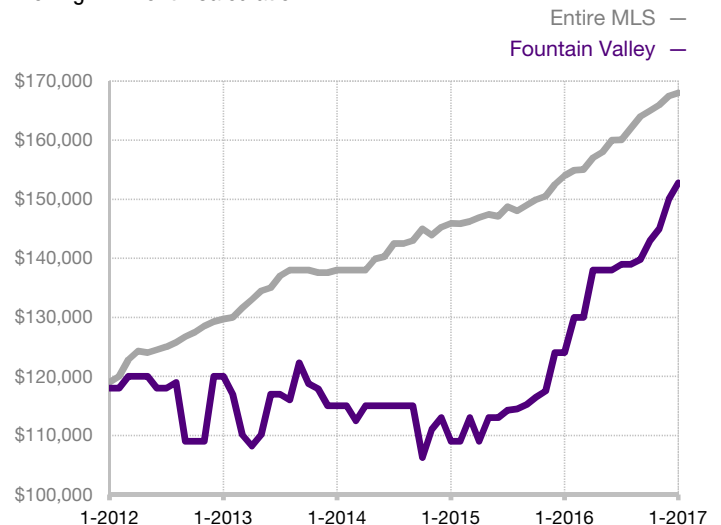
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	7	6	- 14.3%	7	6	- 14.3%
Sold Listings	4	5	+ 25.0%	4	5	+ 25.0%
Median Sales Price*	\$117,450	\$149,000	+ 26.9%	\$117,450	\$149,000	+ 26.9%
Average Sales Price*	\$117,975	\$169,943	+ 44.1%	\$117,975	\$169,943	+ 44.1%
Percent of List Price Received*	99.0%	104.6%	+ 5.7%	99.0%	104.6%	+ 5.7%
Days on Market Until Sale	50	9	- 82.0%	50	9	- 82.0%
Inventory of Homes for Sale	13	11	- 15.4%	--	--	--
Months Supply of Inventory	3.5	1.7	- 51.4%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Manitou Springs

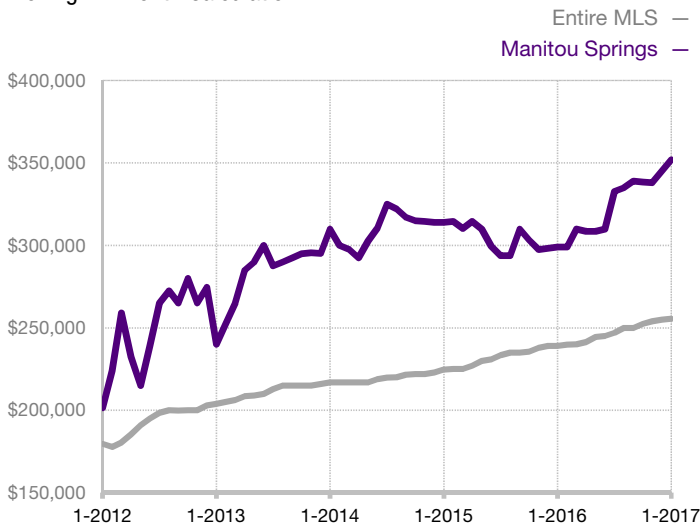
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	8	5	- 37.5%	8	5	- 37.5%
Sold Listings	4	4	0.0%	4	4	0.0%
Median Sales Price*	\$284,000	\$368,000	+ 29.6%	\$284,000	\$368,000	+ 29.6%
Average Sales Price*	\$279,475	\$641,400	+ 129.5%	\$279,475	\$641,400	+ 129.5%
Percent of List Price Received*	95.8%	99.4%	+ 3.8%	95.8%	99.4%	+ 3.8%
Days on Market Until Sale	68	83	+ 22.1%	68	83	+ 22.1%
Inventory of Homes for Sale	25	16	- 36.0%	--	--	--
Months Supply of Inventory	3.9	1.9	- 51.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

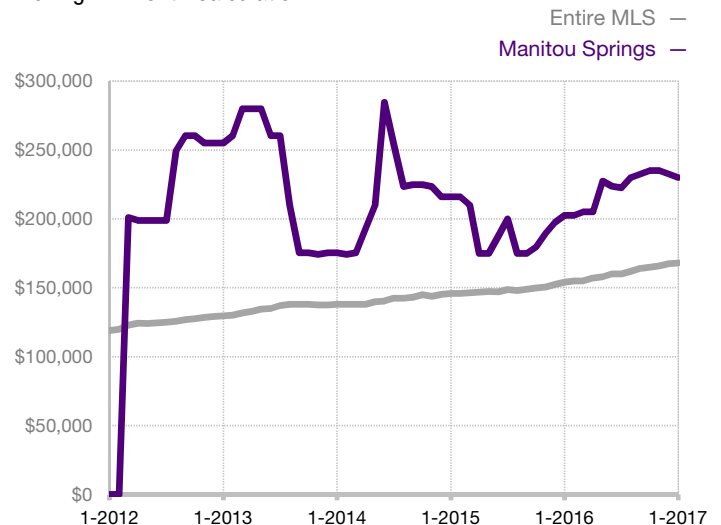
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	7	3	- 57.1%	7	3	- 57.1%
Sold Listings	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$340,000	\$158,000	- 53.5%	\$340,000	\$158,000	- 53.5%
Average Sales Price*	\$340,000	\$158,000	- 53.5%	\$340,000	\$158,000	- 53.5%
Percent of List Price Received*	97.8%	97.5%	- 0.3%	97.8%	97.5%	- 0.3%
Days on Market Until Sale	41	61	+ 48.8%	41	61	+ 48.8%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--
Months Supply of Inventory	2.0	3.1	+ 55.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Marksheffel

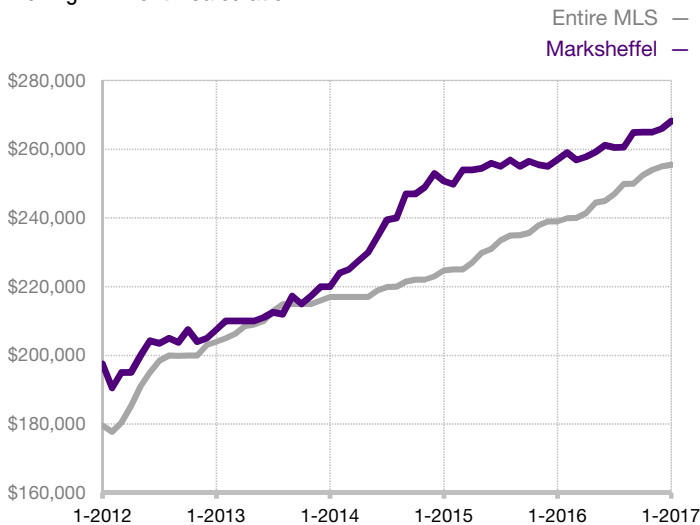
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	31	21	- 32.3%	31	21	- 32.3%
Sold Listings	22	22	0.0%	22	22	0.0%
Median Sales Price*	\$258,750	\$302,500	+ 16.9%	\$258,750	\$302,500	+ 16.9%
Average Sales Price*	\$269,508	\$318,818	+ 18.3%	\$269,508	\$318,818	+ 18.3%
Percent of List Price Received*	99.4%	99.6%	+ 0.2%	99.4%	99.6%	+ 0.2%
Days on Market Until Sale	85	32	- 62.4%	85	32	- 62.4%
Inventory of Homes for Sale	56	58	+ 3.6%	--	--	--
Months Supply of Inventory	2.4	1.9	- 20.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

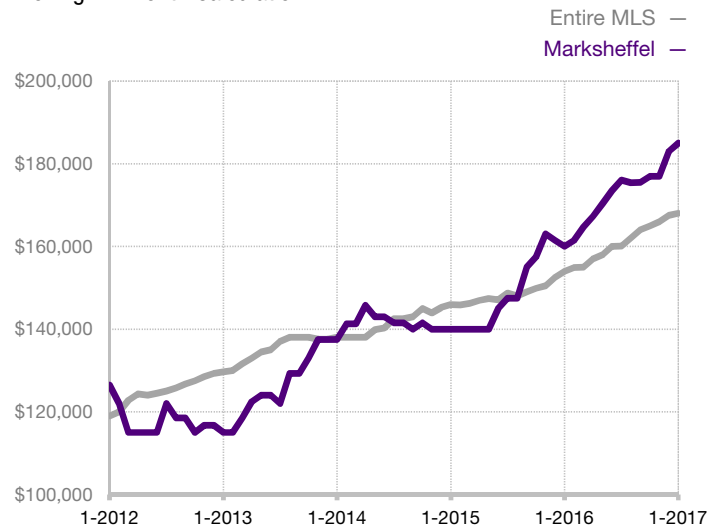
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	2	4	+ 100.0%	2	4	+ 100.0%
Sold Listings	3	4	+ 33.3%	3	4	+ 33.3%
Median Sales Price*	\$160,000	\$186,809	+ 16.8%	\$160,000	\$186,809	+ 16.8%
Average Sales Price*	\$157,796	\$191,129	+ 21.1%	\$157,796	\$191,129	+ 21.1%
Percent of List Price Received*	98.8%	97.5%	- 1.3%	98.8%	97.5%	- 1.3%
Days on Market Until Sale	4	26	+ 550.0%	4	26	+ 550.0%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Northeast

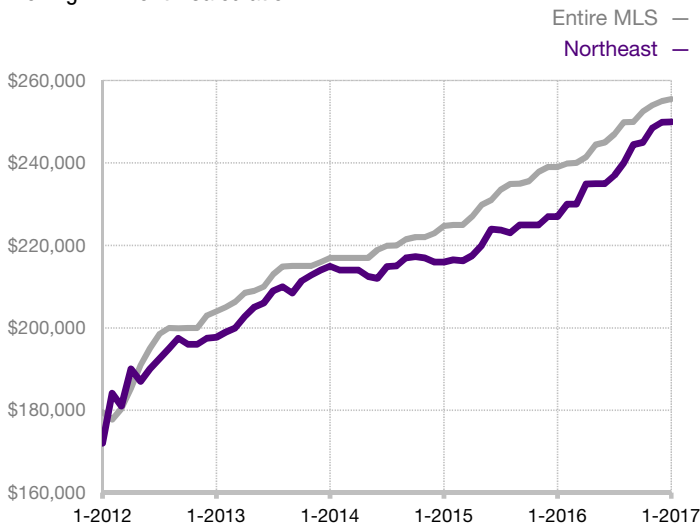
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	64	75	+ 17.2%	64	75	+ 17.2%
Sold Listings	69	67	- 2.9%	69	67	- 2.9%
Median Sales Price*	\$223,000	\$251,000	+ 12.6%	\$223,000	\$251,000	+ 12.6%
Average Sales Price*	\$237,567	\$269,815	+ 13.6%	\$237,567	\$269,815	+ 13.6%
Percent of List Price Received*	98.5%	99.1%	+ 0.6%	98.5%	99.1%	+ 0.6%
Days on Market Until Sale	42	30	- 28.6%	42	30	- 28.6%
Inventory of Homes for Sale	79	60	- 24.1%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

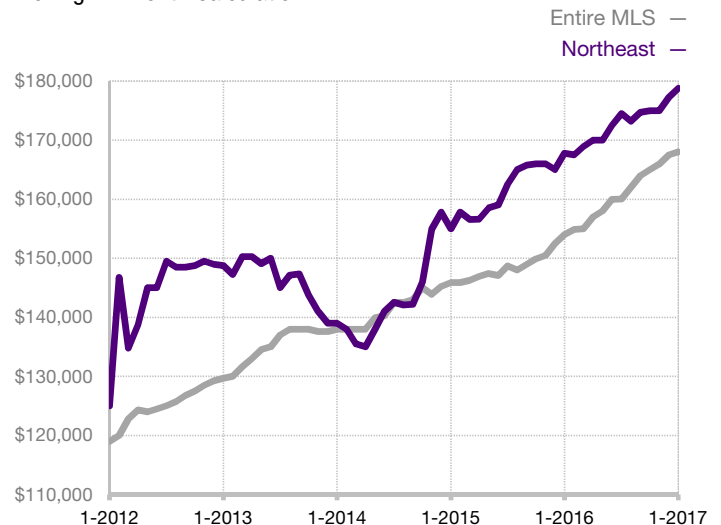
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	21	21	0.0%	21	21	0.0%
Sold Listings	17	23	+ 35.3%	17	23	+ 35.3%
Median Sales Price*	\$183,500	\$199,866	+ 8.9%	\$183,500	\$199,866	+ 8.9%
Average Sales Price*	\$175,737	\$193,398	+ 10.0%	\$175,737	\$193,398	+ 10.0%
Percent of List Price Received*	98.0%	99.4%	+ 1.4%	98.0%	99.4%	+ 1.4%
Days on Market Until Sale	27	27	0.0%	27	27	0.0%
Inventory of Homes for Sale	20	18	- 10.0%	--	--	--
Months Supply of Inventory	0.9	0.7	- 22.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Northgate

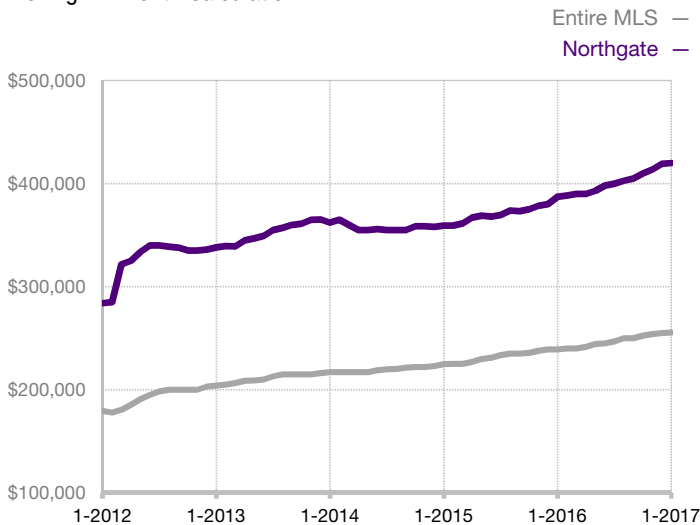
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	43	34	- 20.9%	43	34	- 20.9%
Sold Listings	25	30	+ 20.0%	25	30	+ 20.0%
Median Sales Price*	\$419,202	\$443,687	+ 5.8%	\$419,202	\$443,687	+ 5.8%
Average Sales Price*	\$447,030	\$463,700	+ 3.7%	\$447,030	\$463,700	+ 3.7%
Percent of List Price Received*	99.3%	99.5%	+ 0.2%	99.3%	99.5%	+ 0.2%
Days on Market Until Sale	40	64	+ 60.0%	40	64	+ 60.0%
Inventory of Homes for Sale	113	93	- 17.7%	--	--	--
Months Supply of Inventory	2.8	2.0	- 28.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

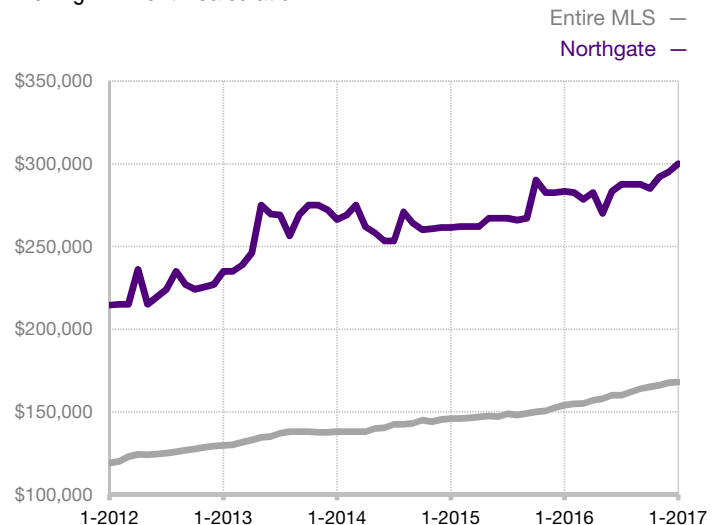
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	4	3	- 25.0%	4	3	- 25.0%
Sold Listings	1	4	+ 300.0%	1	4	+ 300.0%
Median Sales Price*	\$284,000	\$370,160	+ 30.3%	\$284,000	\$370,160	+ 30.3%
Average Sales Price*	\$284,000	\$398,276	+ 40.2%	\$284,000	\$398,276	+ 40.2%
Percent of List Price Received*	98.0%	104.3%	+ 6.4%	98.0%	104.3%	+ 6.4%
Days on Market Until Sale	31	62	+ 100.0%	31	62	+ 100.0%
Inventory of Homes for Sale	12	3	- 75.0%	--	--	--
Months Supply of Inventory	3.8	0.7	- 81.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Northwest

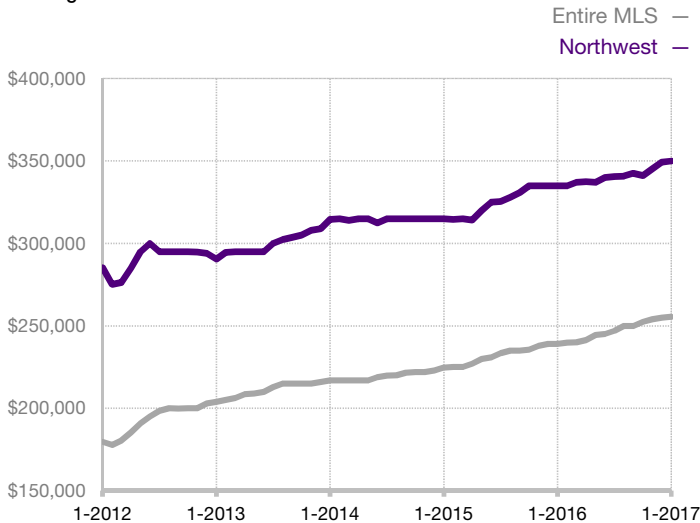
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	35	22	- 37.1%	35	22	- 37.1%
Sold Listings	31	31	0.0%	31	31	0.0%
Median Sales Price*	\$303,500	\$326,818	+ 7.7%	\$303,500	\$326,818	+ 7.7%
Average Sales Price*	\$338,340	\$392,108	+ 15.9%	\$338,340	\$392,108	+ 15.9%
Percent of List Price Received*	98.2%	98.6%	+ 0.4%	98.2%	98.6%	+ 0.4%
Days on Market Until Sale	65	59	- 9.2%	65	59	- 9.2%
Inventory of Homes for Sale	75	38	- 49.3%	--	--	--
Months Supply of Inventory	1.9	0.9	- 52.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

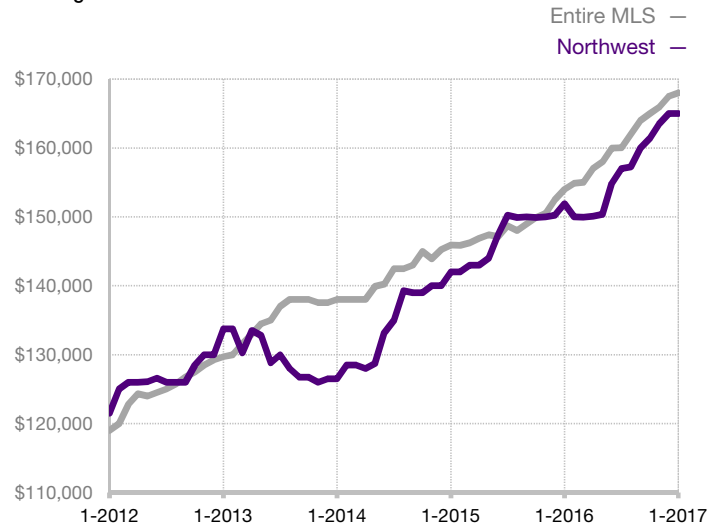
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	7	11	+ 57.1%	7	11	+ 57.1%
Sold Listings	5	3	- 40.0%	5	3	- 40.0%
Median Sales Price*	\$160,000	\$173,750	+ 8.6%	\$160,000	\$173,750	+ 8.6%
Average Sales Price*	\$181,880	\$157,917	- 13.2%	\$181,880	\$157,917	- 13.2%
Percent of List Price Received*	98.6%	99.9%	+ 1.3%	98.6%	99.9%	+ 1.3%
Days on Market Until Sale	59	27	- 54.2%	59	27	- 54.2%
Inventory of Homes for Sale	11	5	- 54.5%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Old Colorado City

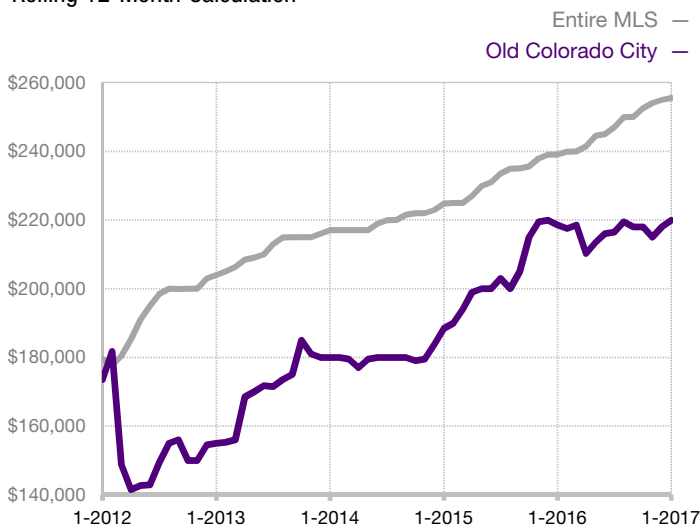
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	26	20	- 23.1%	26	20	- 23.1%
Sold Listings	20	15	- 25.0%	20	15	- 25.0%
Median Sales Price*	\$216,500	\$229,000	+ 5.8%	\$216,500	\$229,000	+ 5.8%
Average Sales Price*	\$264,058	\$241,203	- 8.7%	\$264,058	\$241,203	- 8.7%
Percent of List Price Received*	98.3%	97.2%	- 1.1%	98.3%	97.2%	- 1.1%
Days on Market Until Sale	75	38	- 49.3%	75	38	- 49.3%
Inventory of Homes for Sale	57	39	- 31.6%	--	--	--
Months Supply of Inventory	2.3	1.6	- 30.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

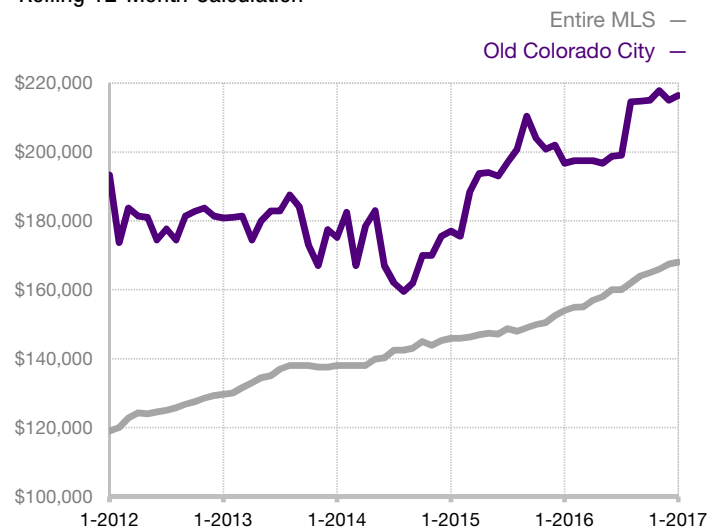
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	6	9	+ 50.0%	6	9	+ 50.0%
Sold Listings	4	1	- 75.0%	4	1	- 75.0%
Median Sales Price*	\$203,610	\$241,319	+ 18.5%	\$203,610	\$241,319	+ 18.5%
Average Sales Price*	\$202,054	\$241,319	+ 19.4%	\$202,054	\$241,319	+ 19.4%
Percent of List Price Received*	103.6%	104.2%	+ 0.6%	103.6%	104.2%	+ 0.6%
Days on Market Until Sale	116	0	- 100.0%	116	0	- 100.0%
Inventory of Homes for Sale	8	5	- 37.5%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Peyton

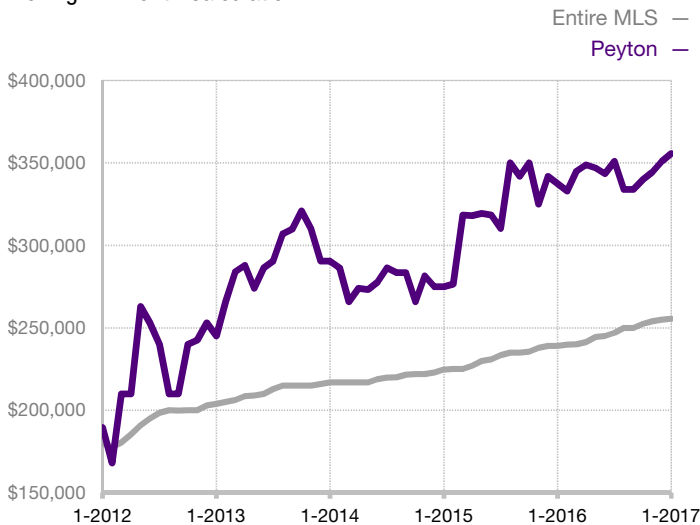
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	4	5	+ 25.0%	4	5	+ 25.0%
Sold Listings	6	4	- 33.3%	6	4	- 33.3%
Median Sales Price*	\$296,500	\$303,950	+ 2.5%	\$296,500	\$303,950	+ 2.5%
Average Sales Price*	\$335,133	\$295,225	- 11.9%	\$335,133	\$295,225	- 11.9%
Percent of List Price Received*	98.3%	100.7%	+ 2.4%	98.3%	100.7%	+ 2.4%
Days on Market Until Sale	80	26	- 67.5%	80	26	- 67.5%
Inventory of Homes for Sale	19	8	- 57.9%	--	--	--
Months Supply of Inventory	3.9	1.5	- 61.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

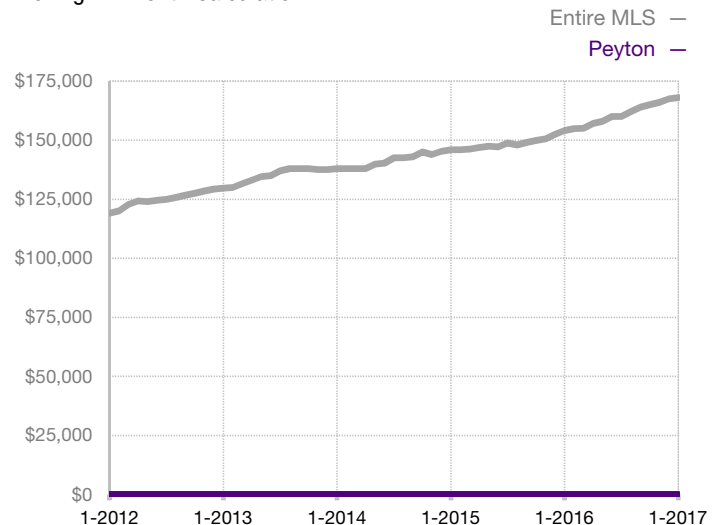
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Powers

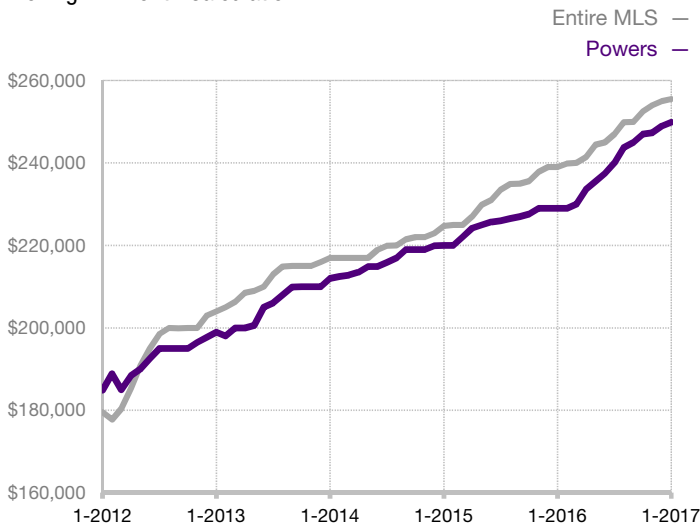
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	96	104	+ 8.3%	96	104	+ 8.3%
Sold Listings	91	78	- 14.3%	91	78	- 14.3%
Median Sales Price*	\$229,000	\$269,900	+ 17.9%	\$229,000	\$269,900	+ 17.9%
Average Sales Price*	\$241,317	\$264,163	+ 9.5%	\$241,317	\$264,163	+ 9.5%
Percent of List Price Received*	99.1%	100.3%	+ 1.2%	99.1%	100.3%	+ 1.2%
Days on Market Until Sale	51	22	- 56.9%	51	22	- 56.9%
Inventory of Homes for Sale	119	57	- 52.1%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

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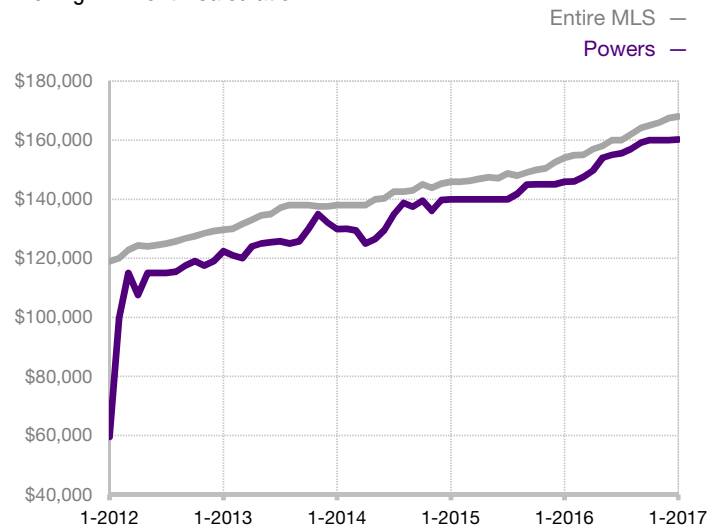
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	11	27	+ 145.5%	11	27	+ 145.5%
Sold Listings	10	10	0.0%	10	10	0.0%
Median Sales Price*	\$151,000	\$172,500	+ 14.2%	\$151,000	\$172,500	+ 14.2%
Average Sales Price*	\$143,485	\$198,500	+ 38.3%	\$143,485	\$198,500	+ 38.3%
Percent of List Price Received*	98.5%	98.8%	+ 0.3%	98.5%	98.8%	+ 0.3%
Days on Market Until Sale	25	47	+ 88.0%	25	47	+ 88.0%
Inventory of Homes for Sale	7	8	+ 14.3%	--	--	--
Months Supply of Inventory	0.5	0.5	0.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Pueblo County

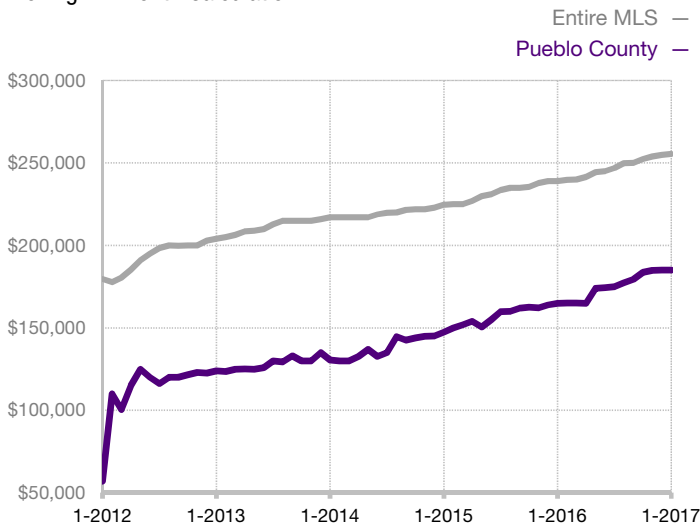
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	30	16	- 46.7%	30	16	- 46.7%
Sold Listings	15	9	- 40.0%	15	9	- 40.0%
Median Sales Price*	\$175,000	\$171,350	- 2.1%	\$175,000	\$171,350	- 2.1%
Average Sales Price*	\$194,332	\$160,294	- 17.5%	\$194,332	\$160,294	- 17.5%
Percent of List Price Received*	98.8%	100.5%	+ 1.7%	98.8%	100.5%	+ 1.7%
Days on Market Until Sale	61	33	- 45.9%	61	33	- 45.9%
Inventory of Homes for Sale	66	53	- 19.7%	--	--	--
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

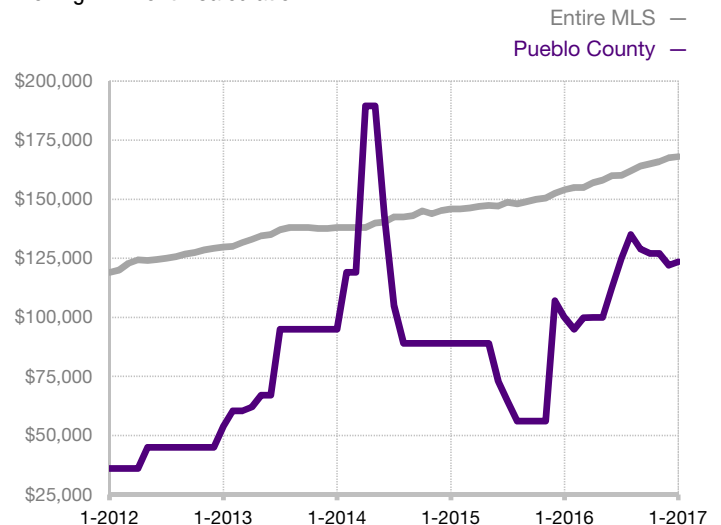
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	2	1	- 50.0%
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$100,000	\$0	- 100.0%	\$100,000	\$0	- 100.0%
Average Sales Price*	\$100,000	\$0	- 100.0%	\$100,000	\$0	- 100.0%
Percent of List Price Received*	105.3%	0.0%	- 100.0%	105.3%	0.0%	- 100.0%
Days on Market Until Sale	7	0	- 100.0%	7	0	- 100.0%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	3.6	1.6	- 55.6%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Rock Creek

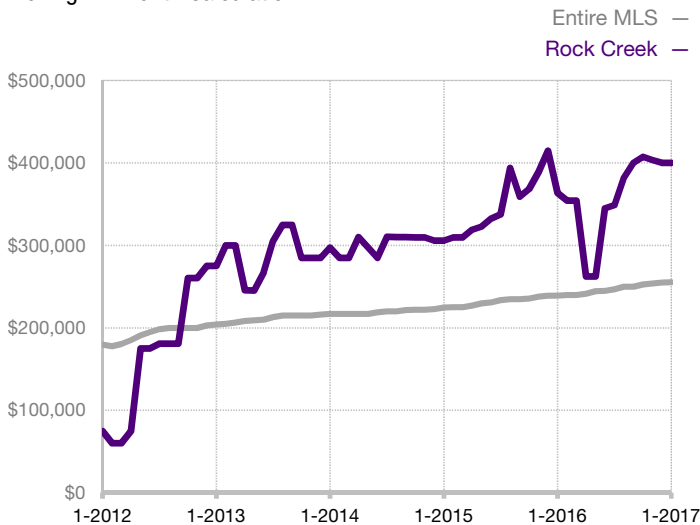
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	2	0	- 100.0%	2	0	- 100.0%
Sold Listings	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$198,900	\$395,000	+ 98.6%	\$198,900	\$395,000	+ 98.6%
Average Sales Price*	\$198,900	\$395,000	+ 98.6%	\$198,900	\$395,000	+ 98.6%
Percent of List Price Received*	99.5%	100.0%	+ 0.5%	99.5%	100.0%	+ 0.5%
Days on Market Until Sale	5	94	+ 1780.0%	5	94	+ 1780.0%
Inventory of Homes for Sale	11	2	- 81.8%	--	--	--
Months Supply of Inventory	7.3	1.3	- 82.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

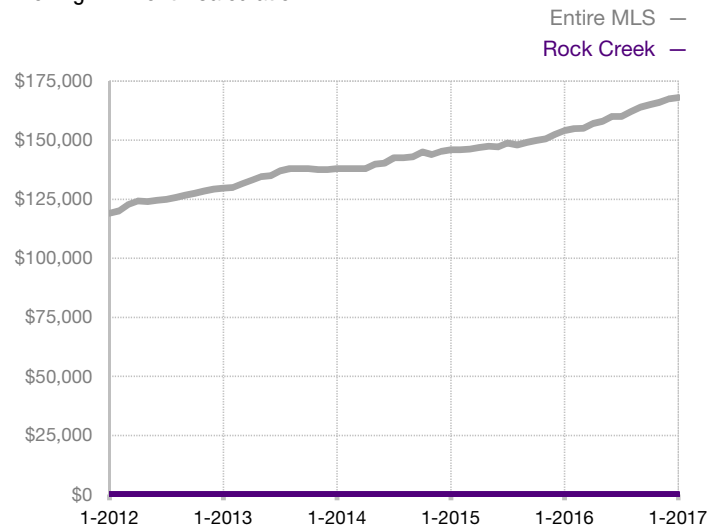
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

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Southeast

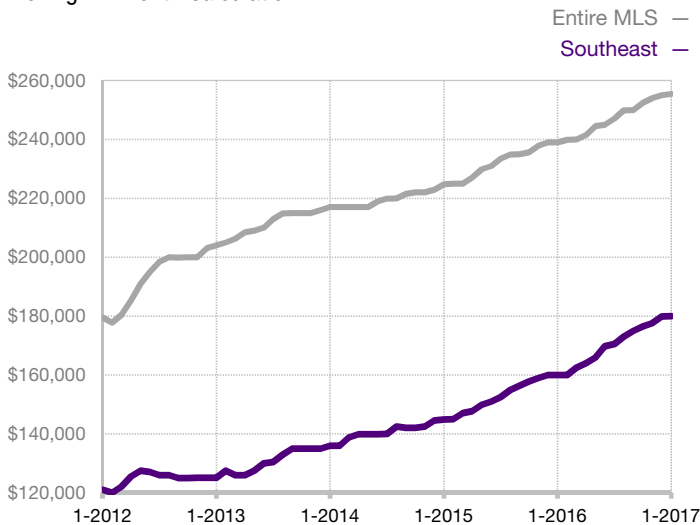
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	67	53	- 20.9%	67	53	- 20.9%
Sold Listings	46	63	+ 37.0%	46	63	+ 37.0%
Median Sales Price*	\$156,125	\$189,500	+ 21.4%	\$156,125	\$189,500	+ 21.4%
Average Sales Price*	\$163,851	\$186,958	+ 14.1%	\$163,851	\$186,958	+ 14.1%
Percent of List Price Received*	98.9%	100.0%	+ 1.1%	98.9%	100.0%	+ 1.1%
Days on Market Until Sale	42	17	- 59.5%	42	17	- 59.5%
Inventory of Homes for Sale	60	15	- 75.0%	--	--	--
Months Supply of Inventory	1.1	0.2	- 81.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

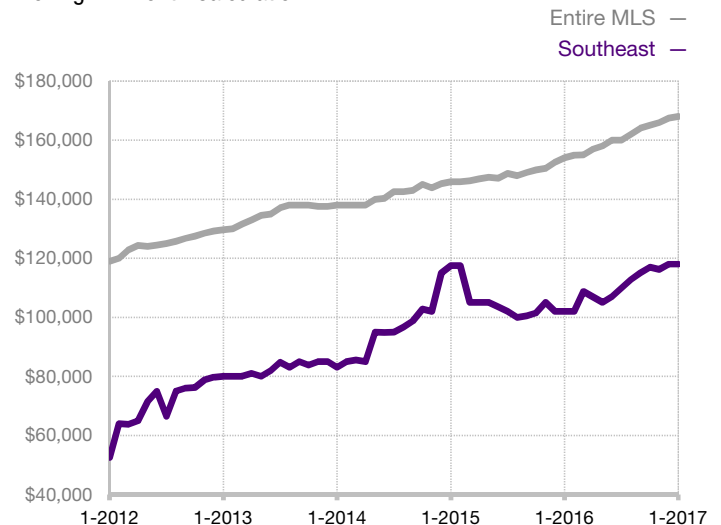
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	11	22	+ 100.0%	11	22	+ 100.0%
Sold Listings	8	25	+ 212.5%	8	25	+ 212.5%
Median Sales Price*	\$116,000	\$108,000	- 6.9%	\$116,000	\$108,000	- 6.9%
Average Sales Price*	\$115,741	\$120,406	+ 4.0%	\$115,741	\$120,406	+ 4.0%
Percent of List Price Received*	103.2%	98.2%	- 4.8%	103.2%	98.2%	- 4.8%
Days on Market Until Sale	54	17	- 68.5%	54	17	- 68.5%
Inventory of Homes for Sale	15	14	- 6.7%	--	--	--
Months Supply of Inventory	0.7	0.6	- 14.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Southwest

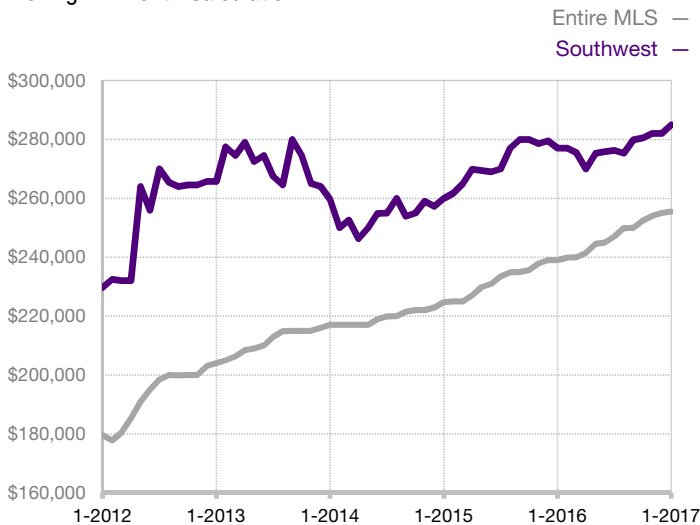
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	53	57	+ 7.5%	53	57	+ 7.5%
Sold Listings	46	38	- 17.4%	46	38	- 17.4%
Median Sales Price*	\$252,000	\$345,000	+ 36.9%	\$252,000	\$345,000	+ 36.9%
Average Sales Price*	\$312,163	\$409,199	+ 31.1%	\$312,163	\$409,199	+ 31.1%
Percent of List Price Received*	98.6%	97.7%	- 0.9%	98.6%	97.7%	- 0.9%
Days on Market Until Sale	71	56	- 21.1%	71	56	- 21.1%
Inventory of Homes for Sale	201	152	- 24.4%	--	--	--
Months Supply of Inventory	4.0	2.6	- 35.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

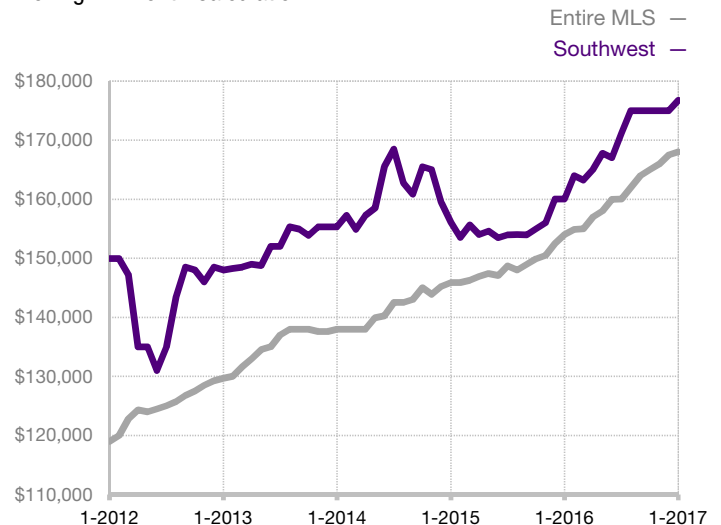
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	15	11	- 26.7%	15	11	- 26.7%
Sold Listings	9	10	+ 11.1%	9	10	+ 11.1%
Median Sales Price*	\$134,900	\$195,750	+ 45.1%	\$134,900	\$195,750	+ 45.1%
Average Sales Price*	\$172,489	\$371,840	+ 115.6%	\$172,489	\$371,840	+ 115.6%
Percent of List Price Received*	99.2%	95.9%	- 3.3%	99.2%	95.9%	- 3.3%
Days on Market Until Sale	18	21	+ 16.7%	18	21	+ 16.7%
Inventory of Homes for Sale	29	19	- 34.5%	--	--	--
Months Supply of Inventory	2.0	1.1	- 45.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Teller County

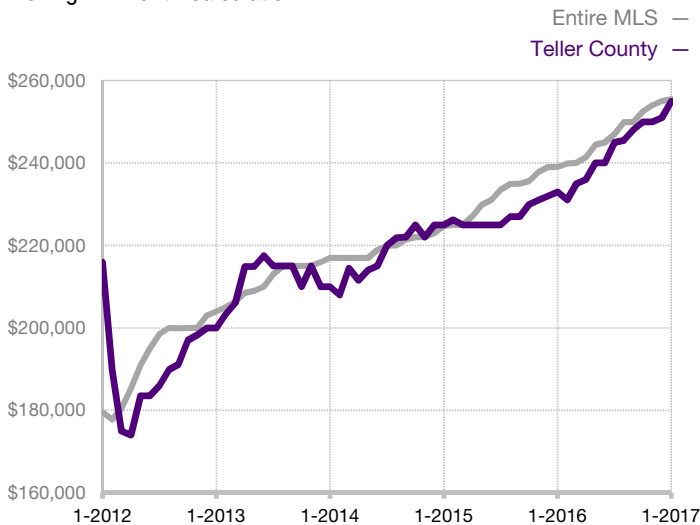
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	43	43	0.0%	43	43	0.0%
Sold Listings	35	43	+ 22.9%	35	43	+ 22.9%
Median Sales Price*	\$252,500	\$287,000	+ 13.7%	\$252,500	\$287,000	+ 13.7%
Average Sales Price*	\$252,805	\$325,269	+ 28.7%	\$252,805	\$325,269	+ 28.7%
Percent of List Price Received*	96.5%	98.0%	+ 1.6%	96.5%	98.0%	+ 1.6%
Days on Market Until Sale	82	54	- 34.1%	82	54	- 34.1%
Inventory of Homes for Sale	196	149	- 24.0%	--	--	--
Months Supply of Inventory	3.4	2.4	- 29.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

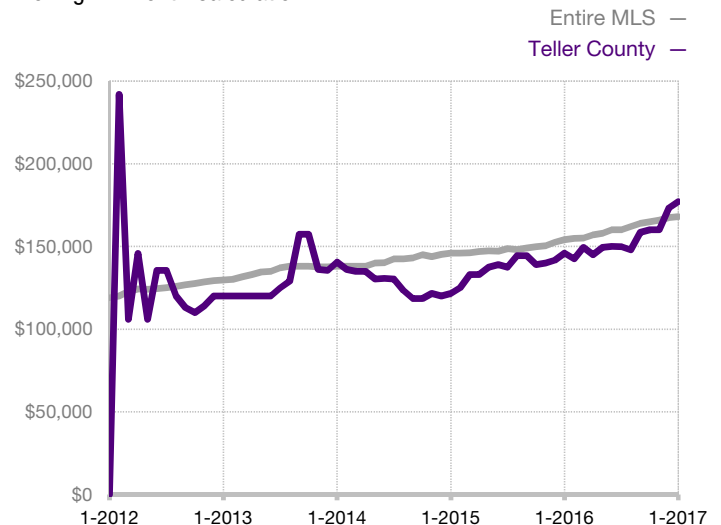
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Sold Listings	2	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$158,500	\$0	- 100.0%	\$158,500	\$0	- 100.0%
Average Sales Price*	\$158,500	\$0	- 100.0%	\$158,500	\$0	- 100.0%
Percent of List Price Received*	97.3%	0.0%	- 100.0%	97.3%	0.0%	- 100.0%
Days on Market Until Sale	10	0	- 100.0%	10	0	- 100.0%
Inventory of Homes for Sale	7	11	+ 57.1%	--	--	--
Months Supply of Inventory	2.5	3.3	+ 32.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2017

A Research Tool Provided by the Colorado Association of REALTORS®



Tri-Lakes

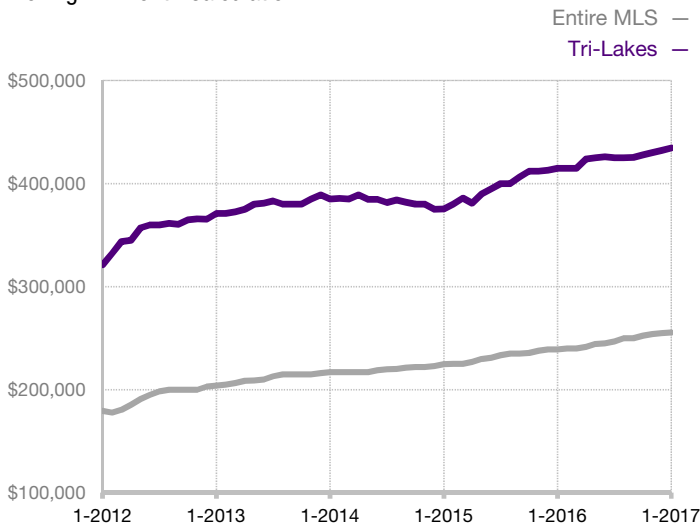
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	48	30	- 37.5%	48	30	- 37.5%
Sold Listings	34	42	+ 23.5%	34	42	+ 23.5%
Median Sales Price*	\$427,000	\$437,225	+ 2.4%	\$427,000	\$437,225	+ 2.4%
Average Sales Price*	\$432,759	\$477,565	+ 10.4%	\$432,759	\$477,565	+ 10.4%
Percent of List Price Received*	98.9%	98.3%	- 0.6%	98.9%	98.3%	- 0.6%
Days on Market Until Sale	72	73	+ 1.4%	72	73	+ 1.4%
Inventory of Homes for Sale	154	103	- 33.1%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

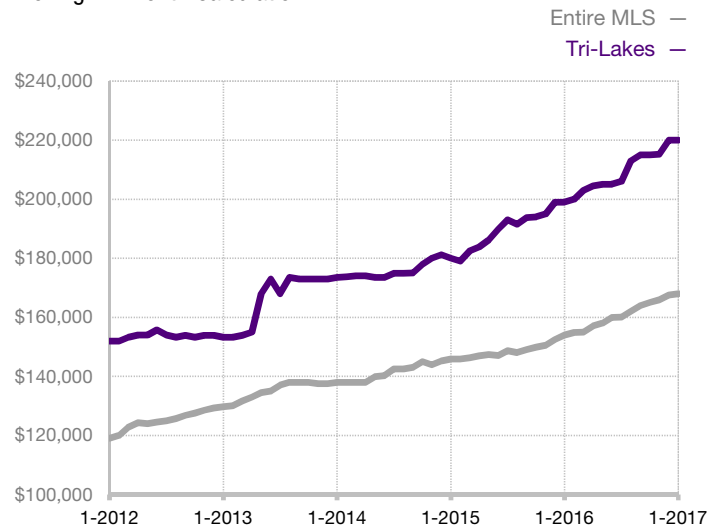
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	6	2	- 66.7%	6	2	- 66.7%
Sold Listings	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$232,250	\$278,596	+ 20.0%	\$232,250	\$278,596	+ 20.0%
Average Sales Price*	\$232,250	\$278,596	+ 20.0%	\$232,250	\$278,596	+ 20.0%
Percent of List Price Received*	98.1%	99.5%	+ 1.4%	98.1%	99.5%	+ 1.4%
Days on Market Until Sale	53	47	- 11.3%	53	47	- 11.3%
Inventory of Homes for Sale	9	3	- 66.7%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Ute Pass

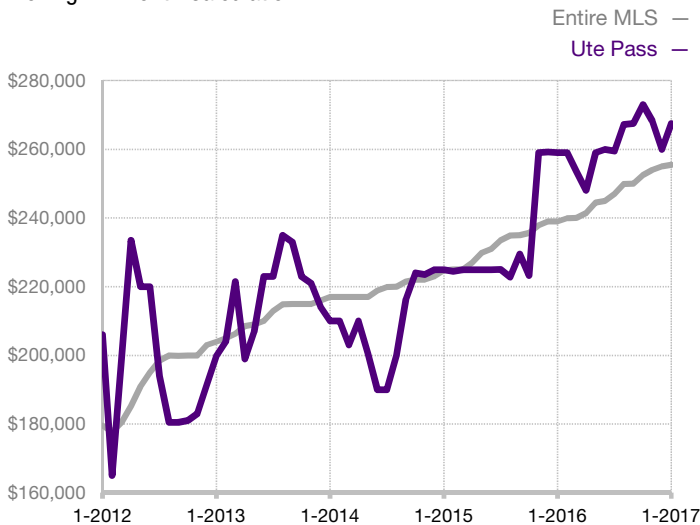
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	4	5	+ 25.0%	4	5	+ 25.0%
Sold Listings	4	6	+ 50.0%	4	6	+ 50.0%
Median Sales Price*	\$193,250	\$351,000	+ 81.6%	\$193,250	\$351,000	+ 81.6%
Average Sales Price*	\$217,975	\$391,083	+ 79.4%	\$217,975	\$391,083	+ 79.4%
Percent of List Price Received*	97.2%	96.1%	- 1.1%	97.2%	96.1%	- 1.1%
Days on Market Until Sale	69	79	+ 14.5%	69	79	+ 14.5%
Inventory of Homes for Sale	13	11	- 15.4%	--	--	--
Months Supply of Inventory	2.8	1.9	- 32.1%	--	--	--

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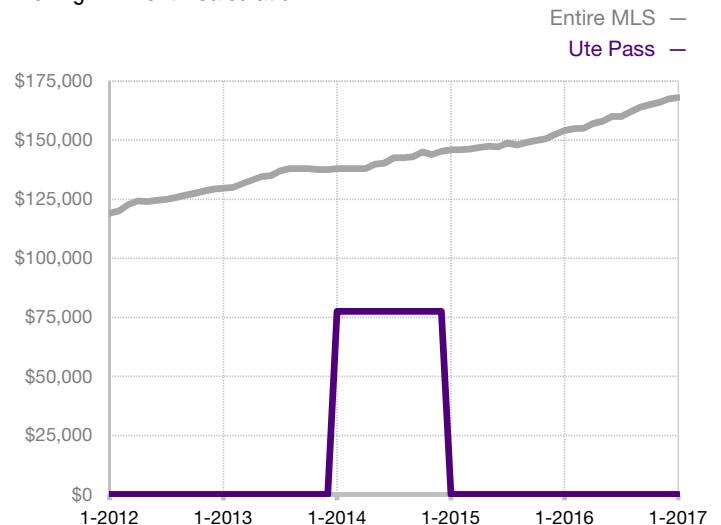
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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West

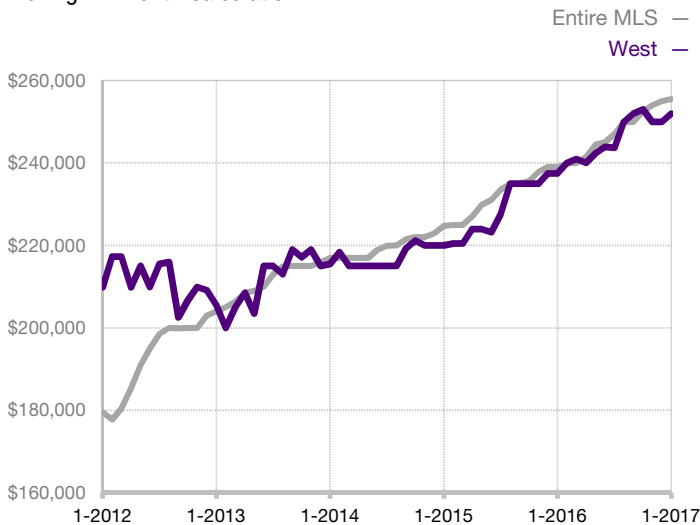
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	26	18	- 30.8%	26	18	- 30.8%
Sold Listings	17	15	- 11.8%	17	15	- 11.8%
Median Sales Price*	\$218,000	\$232,500	+ 6.7%	\$218,000	\$232,500	+ 6.7%
Average Sales Price*	\$220,327	\$393,930	+ 78.8%	\$220,327	\$393,930	+ 78.8%
Percent of List Price Received*	97.8%	96.6%	- 1.2%	97.8%	96.6%	- 1.2%
Days on Market Until Sale	57	154	+ 170.2%	57	154	+ 170.2%
Inventory of Homes for Sale	49	30	- 38.8%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--

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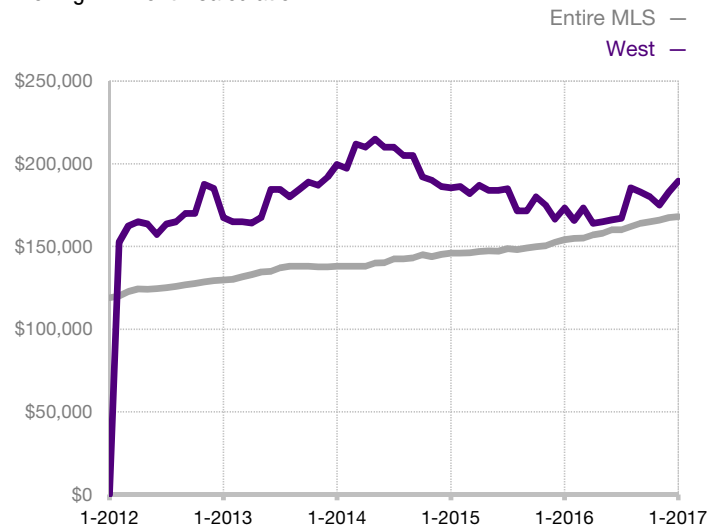
Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	8	15	+ 87.5%	8	15	+ 87.5%
Sold Listings	4	3	- 25.0%	4	3	- 25.0%
Median Sales Price*	\$200,000	\$216,000	+ 8.0%	\$200,000	\$216,000	+ 8.0%
Average Sales Price*	\$196,625	\$215,300	+ 9.5%	\$196,625	\$215,300	+ 9.5%
Percent of List Price Received*	98.6%	99.5%	+ 0.9%	98.6%	99.5%	+ 0.9%
Days on Market Until Sale	21	8	- 61.9%	21	8	- 61.9%
Inventory of Homes for Sale	13	14	+ 7.7%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Woodland Park

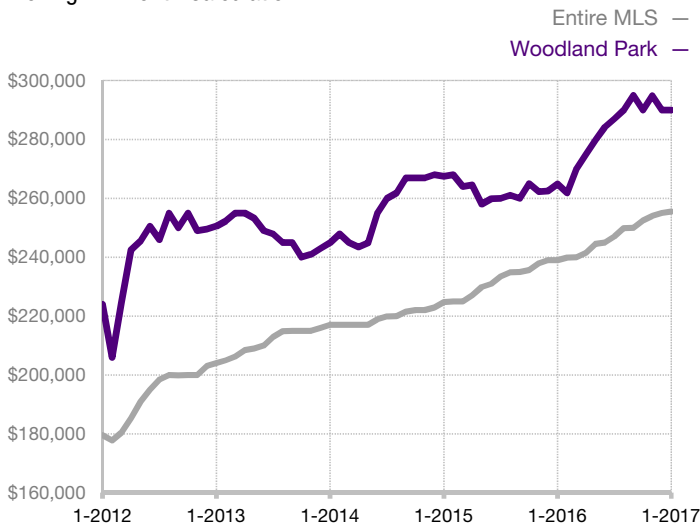
Single Family-Patio Homes Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	15	16	+ 6.7%	15	16	+ 6.7%
Sold Listings	16	24	+ 50.0%	16	24	+ 50.0%
Median Sales Price*	\$287,450	\$278,500	- 3.1%	\$287,450	\$278,500	- 3.1%
Average Sales Price*	\$285,040	\$291,402	+ 2.2%	\$285,040	\$291,402	+ 2.2%
Percent of List Price Received*	98.5%	97.7%	- 0.8%	98.5%	97.7%	- 0.8%
Days on Market Until Sale	52	46	- 11.5%	52	46	- 11.5%
Inventory of Homes for Sale	53	45	- 15.1%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

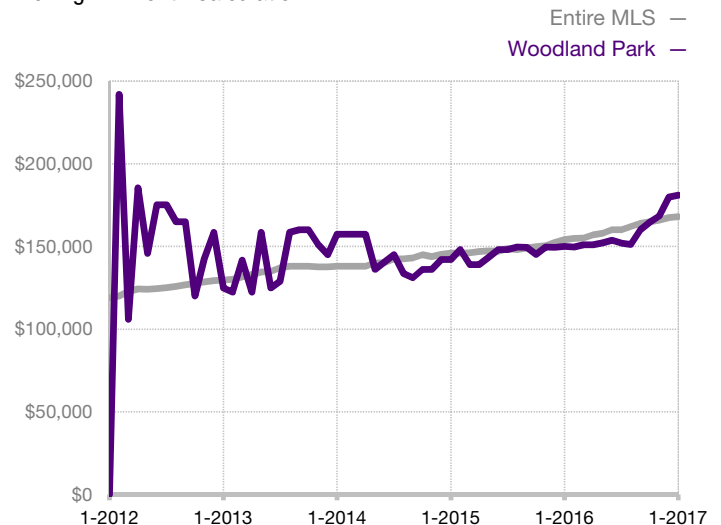
Townhouse-Condo Key Metrics	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
New Listings	1	1	0.0%	1	1	0.0%
Sold Listings	2	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$158,500	\$0	- 100.0%	\$158,500	\$0	- 100.0%
Average Sales Price*	\$158,500	\$0	- 100.0%	\$158,500	\$0	- 100.0%
Percent of List Price Received*	97.3%	0.0%	- 100.0%	97.3%	0.0%	- 100.0%
Days on Market Until Sale	10	0	- 100.0%	10	0	- 100.0%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Woodland Park North

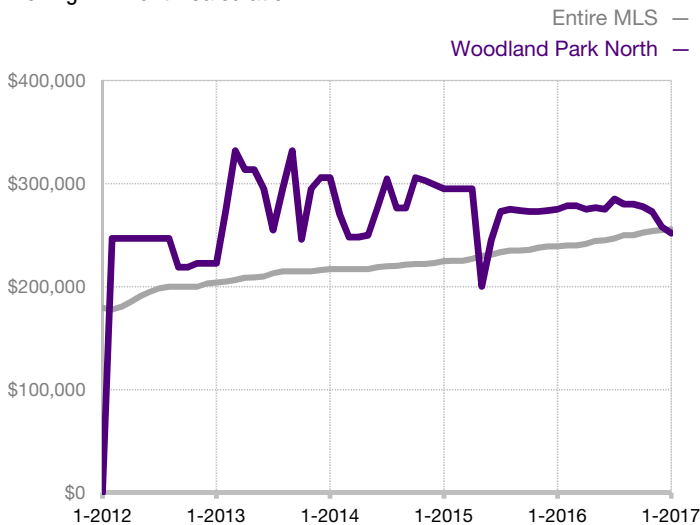
Single Family-Patio Homes	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	2	1	- 50.0%
Sold Listings	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$457,000	\$950,000	+ 107.9%	\$457,000	\$950,000	+ 107.9%
Average Sales Price*	\$457,000	\$950,000	+ 107.9%	\$457,000	\$950,000	+ 107.9%
Percent of List Price Received*	96.2%	90.5%	- 5.9%	96.2%	90.5%	- 5.9%
Days on Market Until Sale	267	7	- 97.4%	267	7	- 97.4%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	3.1	1.4	- 54.8%	--	--	--

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Townhouse-Condo	January			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 01-2016	Thru 01-2017	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

